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Terminal Evaluation of UNDP/GEF Project: Market Development and Promotion of Solar Concentrator- based Process Heat Applications in India (India CSH)

(GEF Project ID: 4134; UNDP PIMS ID: 4284)

Terminal Evaluation Report

Mission Members:

Mr. Roland Wong, International Consultant
Dr. Sanjay Mande, National Consultant

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SYNOPSIS

To be completed in final draft

Title of UNDP supported GEF financed project: Market Development and Promotion of Solar Concentrator-based Process Heat Applications in India (India CSH Project)

UNDP Project ID: PIMS 4284

GEF Project ID: 4134

Evaluation time frame: March 2012 to September 2017

CEO endorsement date: 22 December 2011

Project implementation start date: 28 March 2012

Project end date: 30 September 2017

Date of evaluation report: 31 December 2017

Region and Countries included in the project: India

GEF Focal Area Objective: SP3 (for GEF-4): Promoting market approaches for renewable energy

Implementing partner and other strategic partners: Implementing partner: Ministry of New and Renewable Energy (MNRE)

Evaluation team members: Mr. Roland Wong, International Consultant
Dr. Sanjay Mande, National Consultant

Acknowledgements:

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EXECUTIVE SUMMARY

To be completed in final draft

This report summarizes the findings of the Terminal Evaluation Mission conducted during the 25 October to 3 November 2017 period for the UNDP-GEF Project entitled: “*Market Development and Promotion of Solar Concentrator-based Process Heat Applications in India*” (hereby referred to as the India CSH Project, CSH Project or the Project), that received a US\$ 4.40 million grant from the Global Environmental Facility (GEF) in May 2012.

Project Summary Table

| | | | | |
|--------------------------|--|--|--|---|
| Project Title: | <i>Market Development and Promotion of Solar Concentrator-based Process Heat Applications in India (CSH Project)</i> | | | |
| GEF Project ID: | 4134 | | <u>at endorsement</u> <u>(Million US\$)</u> | <u>at completion</u> <u>(Million US\$)</u> |
| UNDP Project ID: | 4284 | GEF financing: | 4.400 | 5.200 |
| Country: | India | IA/EA own: | 0 | 0.0 |
| Region: | Asia and the Pacific | Government: | 7.350 | 0.0 |
| Focal Area: | Climate Change | Other: | 12.000 | 0.0 |
| FA Objectives, (OP/SP): | SP3 for GEF 4: Promoting market approaches for renewable energy | Total co-financing: | 19.350 | 0.0 |
| Executing Agency: | Ministry of New and Renewable Energy (MNRE) | Total Project Cost: | 23.750 | 0.0 |
| Other Partners involved: | | ProDoc Signature (date project began): | | 28 March 2012 |
| | | (Operational) Closing Date: | Proposed: July 2016 | Actual: 30 September 2017 |

Project Description

At the commencement of the India CSH Project in 2012, the industrial sector was deemed to be the second largest energy consuming sector in India after the residential sector. The industrial sector consumed 169 Mtoe of energy in 2012, growing to 195 Mtoe in 2015, comprising 33% of total energy consumption in India, and an annual growth rate of 5% in industrial energy demand between 2012 and 2015. In 2015, the energy demand in the industrial sector was met through electricity (30%) and conventional fuels (64%); less than 16% of this energy demand is met with renewable energy sources.

India has sought to develop its full potential to utilize indigenous renewable resources as a secure and affordable energy supply that will fuel its growing economy. To support the expansion of renewable energy, India released its first National Action Plan on Climate Change (NAPCC) in 2008 that identified 8 core “National Missions” running through to 2017 that includes the Jawaharlal Nehru National Solar Mission (JNNSM) that is most relevant to the CSH Project.

Much of India’s land mass receives an average 5-7 kWh/m²/day of solar energy. Since the late 1990s, MNRE has provided a range of support to initiate a CSH program in India with a range of Indian

organizations from the academia to private sector firms for CSH technology development and market promotion for solar concentrators for process heat applications. This work led to the commercial emergence of 2 CSH technologies for India, namely the fixed focus parabolic dish (also known as the Scheffler dish) and the moving focus parabolic dish (also known as the ARUN dish). The more recent promotion of CSH in India commencing in 2010 is part of the off-grid solar applications programme of JNNISM. At the commencement of the CSH Project in 2012, MNRE was managing a subsidy and support programme for CSH systems to support the objective of the JNNISM.

Barriers identified to wider use of CSH technologies included technology barriers (the lack of availability of a full-range of CSH technology application packages in India, and the absence of performance measurement standards for measuring CSH system performance and testing facilities for CSH technologies), awareness and capacity barriers, and financial barriers. The Project goal was “to reduce GHG emissions from use of CSH systems for low and medium temperature process heat”. The objective of the CSH Project was to “increased use and promote CSH systems for low and medium temperature process heat applications”.

Project Results

The Project goal and objective and overall outcomes of the CSH Project are summarized on Table A against intended outcomes in the CSH Project Results Framework (PRF).

Table A: Comparison of Intended Project Outcomes from PRF of 2011 to Actual Outcomes

| Intended outcomes in LFA of 2011 | Actual Outcomes as of September 2017 |
|---|--|
| Project Goal: 32,900 tonnes of CO ₂ emissions reduced during Project duration from use of CSH systems for low and medium temperature process heat | Actual achievement of Project goal: Only 20,018 tonnes of cumulative emission reductions were generated during the Project from the use of CSH systems for low and medium temperature process heat. The primary reason for this was the expectation of GHG emission reductions during Year 1 of the Project which was realistic considering the Project was mobilizing stakeholders for investments in Year 1. Regardless, this is a good outcome though short of the target. |
| Project Objective: Increased use and promotion of CSH systems for low and medium temperature process heat applications that would include a cumulative installed area of CSH systems for process heat applications of over 80,000 m ² and 161 companies that have installed CSH systems by the EOP. | Actual achievement of Project objective: The Project has promoted and achieved increased use of CSH systems for low and medium temperature process heat applications by meeting its target of 80,000 m ² of installed CSH systems and over 161 companies involved with CSH installations. |
| Outcome 1.1: Enhanced understanding of CSH technologies, applications and markets. | Actual Outcome 1.1: There is an enhanced understanding of CSH technologies, applications and markets ranging from stakeholders from Government, academia, manufacturers of CSH equipment, to the end-users of CSH technology |
| Outcome 1.2: Adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety, and performance. | Actual Outcome 1.2: Standards and specifications have been adopted by the Bureau of Indian standards on CSH quality, safety and performance. This includes adoption of technical specifications and testing standards for 5 CSTs of which 3 have now been published by Bureau of Indian Standards with the remaining two to be published in early 2018. |

| Intended outcomes in LFA of 2011 | Actual Outcomes as of September 2017 |
|--|---|
| Outcome 1.3: Adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions | Actual Outcome 1.3: There are 2 capable and operational testing laboratories for the verification of CSH manufacturer claims and to provide guidance for CSH users to enable informed decisions. However, they will need to improve their capacity to be in-line with best international practices for testing of CSH equipment. |
| Outcome 2.1: Strengthened technical capacity and awareness of stakeholders of CSH systems for industrial/ institutional process heat applications | Actual Outcome 2.1: The technical capacity and awareness of industrial professionals as well as end-users and O&M personnel has been strengthened. |
| Outcome 2.2: CSH Project deliverables facilitated and/or influenced widespread replication of CSH technology applications in India | Actual Outcome 2.2: CSH Project deliverables have raised awareness of CSH technology applications in India, but not to the extent where there has been widespread replication of CSH technology throughout India. |
| Outcome 3.1: Increased number of commercial and near commercial CSH technologies for diversity of applications. | Actual Outcome 3.1: Due to CSH Project support and the availability of capital subsidies from JNNSM, there has been an increased number of CSH technologies demonstrated that can be applied for a diversity of applications ranging from cooking fuel to chilling. |
| Outcome 3.2: Improved technical and economic performance of commercial and near commercial CSH technologies in an increased diversity of applications | Actual Outcome 3.2: Due to CSH Project support and the availability of capital subsidies from JNNSM, the technical and economic performance of CSH technologies supplied from India has improved, although further improvements can still be made through adoption of best international practices. |
| Outcome 4.1: Enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks | Actual Outcome 4.1: There is an enhanced understanding of the financial viability of CSH technologies and measures, sufficient to assess how CSH investments risks can be mitigated which includes promotion of the ESCO model as a future modality for scaled up installations of CSH technologies. |
| Outcome 4.2: Promulgation of favourable financial policies that promote increased use and promotion of CSH for low and medium temperature process heat applications | Actual Outcome 4.2: Favourable financial policies are being considered to increase the use and promotion of CSH technologies; however, these policies have yet to be promulgated. |

Summary of Conclusions, Recommendations and Lessons

The CSH Project has been pivotal in bringing increased enhanced awareness through several knowledge products, awareness-training workshops and demonstrations of CSH technologies and its applicability for medium process heat applications in India. This general conclusion has been made possible through a well-designed project that was well researched and supported by numerous stakeholder consultations during the design process, and there is strong management by MNRE according to details provided in the CSH ProDoc.

Despite these outstanding results of the CSH project, less than 1% of CSH potential has been realized through this Project. In addition, much of the installed CSH capacity has been subsidized, and that without the 30% capital subsidy, there are doubts as to whether or not all potential CSH beneficiaries would embrace a CSH investment without the subsidy (which would increase the payback periods to unacceptable levels to some proponents). Notwithstanding, there is not much doubt that further support

is required to transform and scale-up the market for low and medium temperature process heat applications using CSH systems to exploit vast untapped potential. The Indian CSH industry needs international inputs to evolve into an industry capable of producing durable high efficiency CSH systems at lower costs, improved quality, precision, durability. This would include adoption of best international practices by the industry, investments in upgrading the manufacturing and commissioning facilities, and continual improvements into the adopted BIS standards for CSH equipment and testing laboratories.

With the end of this UNDP-GEF project and the mid-point of the UNIDO-GEF project, donor support for the momentum built by the UNDP-GEF CSH Project could be sustained with the 2-year remaining period of the UNIDO-GEF project. However, efforts are required over the next 2 years to prepare and obtain approval for a project funded with donor resources to transform the market for low and medium temperature process heat applications using CSH systems that will involve international inputs.

Corrective actions for the design, implementation, monitoring and evaluation of the project:

Action 1 (to MNRE and UNDP): To improve design of these projects, project preparations should include realistic targets for GHG emission reduction estimates that reflect:

- few if any emission reductions in the early years;
- followed by increasing levels of GHG emission reductions towards the latter part of the project when awareness and knowledge levels and capacity of stakeholders has been strengthened, and investments into GHG emission reduction technologies can be realized.

Actions to follow up or reinforce initial benefits from the project:

Action 2 (to MNRE). Seek required resources to continue supporting the various public platforms that disseminate information and technical assistance on CSH technologies.

Action 3 (to MNRE). Provide further support from either MNRE or donors for additional testing equipment at the 2 CSH testing laboratories in Pune and Gurgaon.

*Action 4 (to MNRE). Issue performance-based benchmarking for different CSH technologies using analysis of performance monitoring data of existing systems with NISE. **To be elaborated upon in final draft.***

Action 5 (to MNRE). Follow-up on the development of over 800 potential CSH projects that were identified by this Project.

Proposals for future directions underlining main objectives of CSH Project:

Action 6 (to Government of India, specifically MNRE): Capitalize on the outputs of CSH Project to sustain CSH market transformation and develop India as a global leader in CSH technologies. The vision should be that the Indian CSH industry can transform itself to manufacture reliable and durable and high-quality CSH equipment. The impact of such an effort will likely reduce production costs and make Indian CSH equipment financially viable for its users, notably the industrial sector. Activities to be undertaken are elaborated in detail on Para 91.

Action 7 (to UNIDO-GEF): Leverage CSH Project outputs¹ for the remaining 2 years of the UNIDO project to assist the CSH industry in India to become a global leader. Some areas of focus for the UNIDO project can include:

- modernization of CSH manufacturing lines;
- manufacturing in India of key components that are imported (e.g. reflectors);
- support for financial products (e.g. soft loans for modernization of manufacturing facilities);
- improving workmanship of CSH products through Skill India or Surya Mitra mission;
- developing and implementing labels for the branding of CSH systems to increase confidence in reliability and durability.

Action 8 (to Government of India, specifically MNRE): Based on the recommendations in Action 6, the following activities should be undertaken to ensure continued long-term support for the evolution of India's CSH industry:

- Commence preparation of a DPR in early 2018 to support the CSH industry modernization, a project that would commence in 2020. The rationale for this recommended activity is that CSH industry modernization in India may take longer than 2.5 years, after which the UNIDO-GEF Project will have exhausted its resources;
- Make available DNI charts for various locations in different climatic zone. The rationale for this recommended activity is to help investors and end-users make informed decision for technology selection to suit their needs.

Best and worst practices in addressing issues relating to relevance, performance and success:

Best practice: The CSH Project was managed by a highly qualified professional and concentrated solar technologies who also possessed excellent managerial and interpersonal skills.

Best practice: A well prepared and designed project is essential to achieve its objectives.

Best practice: The Project demonstrated excellent skills at forming effective partnership arrangements with a wide range of stakeholder to successfully demonstrate CSH viability in India for industrial and social applications.

¹ This would include: a) awareness raising products (website, magazine, newsletters, videos and helpline); b) 4 BIS standards for CSH technologies (2 near completion and 2 in pipeline); c) 33 CSH manufacturers out of which 15 are Channel partners; d) 250 installed CSH systems (consisting of 6 technologies, various industrial applications and on-line performance monitoring data); e) National and regional CSH testing centers; f) Trained technicians; g) 4 ESCO projects; h) 5 financial institutions ready for financing CST investments; and i) Inventory of 800 potential CSH investments.

Evaluation Ratings²

| 1. Monitoring and Evaluation | Rating | 2. IA & EA Execution | Rating |
|--------------------------------|--------|--|--------|
| M&E design at entry | 5 | Quality of Implementation Agency - UNDP | 6 |
| M&E Plan Implementation | 5 | Quality of Execution - Executing Entity (MNRE) | 6 |
| Overall quality of M&E | 5 | Overall quality of Implementation / Execution | 6 |
| 3. Assessment of Outcomes | Rating | 4. Sustainability ³ | Rating |
| Relevance ⁴ | 2 | Financial resources | 2 |
| Effectiveness | 5 | Socio-political | 2 |
| Efficiency | 5 | Institutional framework and governance | 2 |
| Overall Project Outcome Rating | 5 | Environmental | 2 |
| | | Overall likelihood of sustainability | 2 |

² Evaluation rating indices (except sustainability – see Footnote 2, and relevance – see Footnote 3): 6=*Highly Satisfactory (HS)*: The project has no shortcomings in the achievement of its objectives; 5=*Satisfactory (S)*: The project has minor shortcomings in the achievement of its objectives; 4=*Moderately Satisfactory (MS)*: The project has moderate shortcomings in the achievement of its objectives; 3=*Moderately Unsatisfactory (MU)*: The project has significant shortcomings in the achievement of its objectives; 2=*Unsatisfactory (U)*: The project has major shortcomings in the achievement of its objectives; 1=*Highly Unsatisfactory (HU)*: The project has severe shortcomings in the achievement of its objectives.

³ Sustainability Dimension Indices: 4 = *Likely (L)*: negligible risks to sustainability; 3 = *Moderately Likely (ML)*: moderate risks to sustainability; 2 = *Moderately Unlikely (MU)*: significant risks to sustainability; and 1 = *Unlikely (U)*: severe risks to sustainability. Overall rating is equivalent to the lowest sustainability ranking score of the 4 dimensions.

⁴ Relevance is evaluated as follows: 2 = Relevant (R); 1 = Not relevant (NR)

ABBREVIATIONS

To be completed in final draft

| Acronym | Meaning |
|-----------------|---|
| APR-PIR | Annual Project Report - Project Implementation Report |
| | |
| | |
| BOOT | Build, Own, Operate, Transfer |
| CDM | Clean Development Mechanism |
| | |
| CII | Confederation of Indian Industry |
| CO | UNDP Country Office |
| CO ₂ | Carbon Dioxide |
| COE | Centre of Excellence |
| CP | Country Programme |
| CPAP | Country Programme Action Plan |
| DPR | Detailed project report |
| EC | Energy Conservation |
| ECN | Energy Research Centre |
| EE | Energy Efficiency |
| EIA | Environmental Impact Assessment |
| EOI | Expression of Interest |
| EOP | End-of-Project |
| ESCOM | Electricity Service Company |
| EU | European Union |
| | |
| | |
| FY | Fiscal Year |
| FYP | Five-Year Plan |
| | |
| GDP | Gross Domestic Product |
| GEF | Global Environment Facility |
| | |
| GoI | Government of India |
| GHG | Green House gas |
| | |
| | |
| | |
| IEP | Integrated Energy Policy of 2006 |
| | |
| INR | Indian Rupee |
| IREDA | Indian Renewable Energy Development Agency |
| KMS | Knowledge Management and Sharing |
| | |
| kWh | kilowatt hour |
| LFA | Logical Framework Analysis |
| LFM | Logical Framework Matrix |
| M&E | Monitoring and evaluation |
| | |

| Acronym | Meaning |
|------------------|--|
| MOEF | Ministry of Environment and Forests |
| MNRE | Ministry of New and Renewable Energy (formerly Ministry of Non-Conventional Sources or MNES) |
| Mtoe | Million tonnes of oil equivalent |
| MTR | Midterm Review |
| MW | Megawatt |
| NAPCC | National Action Plan on Climate Change |
| NCEF | National Clean Energy Fund |
| NEX | National Execution Modality |
| NGO | Non-governmental organization |
| NPC | National Project Coordinator |
| NPD | National Project Director |
| OP | Operational Programme of GEF |
| PAC | Project Advisory Committee |
| | |
| PIMS | UNDP/GEF Project Information Management System |
| PIR | Project Implementation Report |
| | |
| PMC | Project Management Cell |
| PPA | Power purchase agreement |
| PPP | Public-private partnership |
| PRF | Project Results Framework |
| PSC | Project Steering Committee |
| PV | Photovoltaic |
| | |
| | |
| R&D | Research and Development |
| | |
| | |
| SEB | State Electricity Board |
| SERC | State Electricity Regulatory Commission |
| SEIA | Socio-Economic and Environment Impact Assessments |
| SMART | Specific, Measurable, Attainable, Relevant and Time-bound |
| SME | Small-to-medium enterprise |
| SNA | State Nodal Agency |
| tCO ₂ | Tonne of Carbon Dioxide |
| TE | Terminal Evaluation |
| TERI | The Energy Research Institute |
| ToR | Terms of Reference |
| TPES | Total primary energy supply |
| | |
| UN | United Nations |
| UNDAF | UN Development Assistance Framework |
| UNFCCC | UN Framework Convention on Climate Change |
| UNDP | UN Development Programme |
| USAID | United States Agency for International Development |
| USD | United States dollar (= 66 Indian Rupee) |

1. INTRODUCTION

1. This report summarizes the findings of the Terminal Evaluation Mission conducted during the October – November 2017 periods for the UNDP-supported GEF-financed Project entitled: “Market Development and Promotion of Solar Concentrator-based Process Heat Applications in India” (hereby referred to as the India CSH Project, CSH Project or the Project), that received a US\$ 4.40 million grant from the Global Environmental Facility (GEF).
2. The goal of the India CSH Project was to “reduce GHG emissions from use of CSH systems for low and medium temperature process heat”, and the objective was to “increase use and promote CSH systems for low and medium temperature process heat applications”.

1.1 Purpose of the Evaluation

3. In accordance with UNDP and GEF M&E policies and procedures, all full and medium-sized UNDP supported GEF-financed projects are required to undergo a Terminal Evaluation (TE) upon completion of implementation of a project to provide a comprehensive and systematic account of the performance of the completed project by evaluating its design, process of implementation and achievements vis-à-vis GEF project objectives and any agreed changes during project implementation. As such, the TE for the India CSH Project serves to:
 - promote accountability and transparency, and to assess and disclose levels of accomplishments of the Project in the context of providing technical assistance in the setup;
 - synthesize lessons that may help improve the selection, design and implementation of future GEF activities;
 - provide feedback on issues that are recurrent across the renewable energy portfolio that require attention, and on improvements regarding possible follow-up efforts to scale concentrated solar heating investments; and
 - contribute to the GEF Evaluation Office databases for aggregation, analysis and reporting on effectiveness of GEF operations in achieving global environmental benefits and on the quality of monitoring and evaluation across the GEF system.
4. This TE was prepared to:
 - be undertaken independent of Project management to ensure independent quality assurance;
 - apply UNDP-GEF norms and standards for evaluations;
 - assess achievements of outputs and outcomes, likelihood of the sustainability of outcomes, and if the Project met the minimum M&E requirements; and
 - report basic data of the evaluation and the Project, as well as provide lessons from the Project on broader applicability. This would include an outlook and guidance in charting future directions by UNDP, the Government of India, on continued support for the increased use of concentrated solar heating technologies and reducing GHG emissions from the use of fossil fuels for heating and cooling purposes in several sector throughout India.

1.2 Scope and Methodology

5. The scope of the TE for the CSH Project was to include all activities funded by GEF and activities from parallel-financing. The Terms of Reference (ToRs) for the TE are contained in Appendix A. Key issues addressed on this TE include:

- Design of the CSH Project and its effectiveness in achieving its stated objective of “increasing use of and promoting CSH systems for low and medium temperature process heat applications” and its goal of “reducing GHG emissions from use of CSH systems for low and medium temperature process heat”;
- Assessment of key financial aspects of the Project, including the extent of co-financing planned and realized;
- The effectiveness of the CSH Project in the piloting of the installation of various CSH technologies for specific industrial applications;
- Strengths and weaknesses of the CSH Project implementation, monitoring and adaptive management and sustainability of Project outcomes including the Project exit strategy;
- Results and impacts of the implemented Project activities including views from the CSH Project focal points (and other relevant stakeholders) on the impacts of the CSH Project activities implemented and their recommendations on the scale up of the Project after completion of the Project; and
- Recommendations, lessons learned, best practices from implementing this Project that could be used on other similar GEF projects.

6. The methodology adopted for this evaluation includes:

- Review of project documentation (i.e. APR/PIRs, meeting minutes of Project Steering Committee or multipartite meetings) and pertinent background information;
- Interviews with key project personnel including the current and former Project Managers, technical advisors, and Project developers;
- Interviews with relevant stakeholders including other government agencies and institutes; and
- Field visits to selected Project sites and interviews with beneficiaries.

A detailed itinerary of the TE Mission is provided in Appendix B. A full list of people interviewed and documents reviewed are given in Appendix C and Appendix D respectively. The TE Mission Team for the UNDP-GEF project was comprised of one international expert, and one national expert.

7. The Project was evaluated for overall results in the context of:

- *Relevance* – the extent to which the outcome is suited to local and national development priorities and organizational policies, including changes over time;
- *Effectiveness* – the extent to which an objective was achieved or how likely it is to be achieved;
- *Efficiency* – the extent to which results were delivered with the least costly resources possible; and
- *Sustainability* - The likely ability of an intervention to continue to deliver benefits for an extended period of time after completion.

8. All possible efforts have been made to minimize the limitations of this independent evaluation. Notwithstanding that more than 10 days were spent in Pune, Hyderabad, Chennai, Salem and New Delhi by the evaluation team to collect and triangulate as much information as possible, follow-up interviews and Skype conversations by the evaluation team were necessary after the November mission. As a result, the only limitation of this TE would be the limited time to view CSH installations supported by the Project; with a total of 5 days in the field, only ____ CST installations were visited by the TE team out of ____ CST installations supported by the Project. As such, the CST installations visited are assumed to be a representative sample of the overall quality of CST installations supported by this Project. The TE team has made every effort to understand the Project and present a fair and a well-balanced assessment of the Project. Any gross misrepresentation of the Project has been resolved through discussions with the Project team.

1.3 Structure of the Evaluation Report

9. This TE report is presented as follows:
- An overview of Project activities from commencement of operations in March 2012 to the 2017 activities;
 - An assessment of Project results based on Project objectives and outcomes through relevance, effectiveness and efficiency criteria;
 - Assessment of sustainability of Project outcomes;
 - Assessment of monitoring and evaluation systems;
 - Assessment of progress that affected Project outcomes and sustainability; and
 - Lessons learned and recommendations.
10. This evaluation report is designed to meet GEF's "Guidelines for GEF Agencies in Conducting Terminal Evaluations, Evaluation Document No. 3" of 2008:
<http://www.thegef.org/gef/sites/thegef.org/files/documents/Policies-TEguidelines7-31.pdf>
11. The Evaluation also meets conditions set by:
- the UNDP Document entitled "UNDP GEF – Terminal Evaluation Guideline":
<http://web.undp.org/evaluation/documents/guidance/GEF/UNDP-GEF-TE-Guide.pdf>;
 - the UNDP Document entitled "Handbook on Planning, Monitoring and Evaluating for Development Results", 2009:
<http://www.undp.org/evaluation/handbook/documents/english/pme-handbook.pdf>; and
 - the "Addendum June 2011 Evaluation":
<http://www.undp.org/evaluation/documents/HandBook/addendum/Evaluation-Addendum-June-2011.pdf>

2. PROJECT DESCRIPTION AND DEVELOPMENT CONTEXT

12. At the commencement of the India CSH Project in 2012, the industrial sector was deemed to be the second largest energy consuming sector in India after the residential sector. The industrial sector consumed 169 Mtoe of energy in 2012, growing to 195 Mtoe in 2015, comprising 33% of total energy consumption in India, and an annual growth rate of 5% in industrial energy demand between 2012 and 2015. In 2015, the energy demand in the industrial sector was met through electricity (30%) and conventional fuels⁵ (64%); less than 16% of this energy demand is met with renewable energy sources⁶.
13. India has sought to develop its full potential to utilize indigenous renewable resources as a secure and affordable energy supply that will fuel its growing economy. As such, the Government of India (GoI) recognized that this can only be achieved through aggressive development of these renewable energy resources that are economically viable and beneficial for its environment. To this end, the Ministry of New and Renewable Energy (MNRE) serves as the nodal ministry of the GoI for all matters related to new and renewable energy. MNRE evolved from the Commission of Additional Sources of Energy that was established in 1981 which was later converted into the Department of New and Renewable Energy Sources (DNES) in 1984 followed by its conversion into its current name, MNRE, in 1994. MNRE works in close collaboration with state level renewable energy development agencies (referred to as state nodal agencies or SNAs), and has been instrumental in setting up and supporting a wide range of institutions to develop and promote renewable energy technologies and applications in India. This includes public financial institutions such as the Indian Renewable Energy Development Agency (IREDA) and research institutes such as the National Institute of Solar Energy (NISE) and Sardar Swaran Singh National Institute of Renewable Energy.
14. To support the expansion of renewable energy, India released its first National Action Plan on Climate Change (NAPCC) containing existing and future policies and programs to address climate mitigation and adaptation with the objective of creating a policy and regulatory environment which provides a predictable and effective incentive structure that enables rapid and large-scale capital investment in solar energy applications and encourages strong technical innovation and the lowering of costs. NAPCC identifies 8 core “National Missions” running through to 2017 that includes the Jawaharlal Nehru National Solar Mission (JNNSM) that is most relevant to the CSH Project. Targets of the JNNSM are provided in Table 1.

Table 1: Targets under JNNSM

| Application Segment | Target for Phase I (2010-13) | Target for Phase II (2013-17) | Target for Phase III (2017-22) |
|--|-------------------------------------|--------------------------------------|---------------------------------------|
| Solar collectors ⁷ | 7 million m ² | 15 million m ² | 20 million m ² |
| Off grid solar applications | 200 MW | 1,000 MW | 2,000 MW |
| Utility grid power, including roof top | 1,000-2,000 MW | 4,000-10,000 MW | 20,000 MW |

⁵ Coal, oil products and natural gas

⁶ <http://www.iea.org/statistics/statisticsearch/report/?country=INDIA&product=balances&year=2015>

⁷ There are no specific targets for CSH. Tentative targets are 25,000 m², 50,000 m² and 75,000 m² in each phase respectively. As of 2007, the installed capacity of CSH was 5,000 m².

15. Much of India's land mass receives an average 5-7 kWh/m²/day of solar energy. Since the late 1990s, MNRE has provided a range of support to initiate a CSH program in India with a range of Indian organizations from the academia to private sector firms for CSH technology development and market promotion for solar concentrators for process heat applications. This work has led to the commercial emergence of 2 CSH technologies for India, namely the fixed focus parabolic dish (also known as the Scheffler dish) and the moving focus parabolic dish (also known as the ARUN dish).
16. The more recent promotion of CSH in India commencing in 2010 is part of the off-grid solar applications programme of JNNSM. At the commencement of the CSH Project in 2012, MNRE was managing a subsidy and support programme for CSH systems to support the objective of the JNNSM. The capital subsidy consisted of INR 5,400/m² (US\$ 116) and INR 6,000/m² (US\$ 129) for CSH systems with single-axis and double-axis tracking respectively⁸. MNRE was also offering a soft loan at a concessional interest rate of 5%.

2.1 Project Start and Duration

17. The project identification form (PIF) for the CSH Project was approved on 4 May 2010 and endorsed to the GEF CEO by 22 December 2011. The Government of India (GoI) signed the Project document (ProDoc) on 28 March 2012, marking the official start date of the India CSH Project. The Project duration for the CSH Project originally was planned for 5 years ending in 27 March 2017.
18. During the period over which the CSH Project was implemented, India as well as the world had experienced phenomenal economic growth that has facilitated significant changes and major reforms in the energy sector with more focus in India on solar-related technologies for energy generation. During the CSH Project, India also experienced falling global prices of solar PV equipment around 2015 and 2016. This in turn, only intensified GoI interest in CSH technologies, notably for industrial applications.

2.2 Problems that the India CSH Project Sought to Address

19. The CSH ProDoc was prepared based on the barriers identified in 2010. In building upon the GoI-backed promotion of CSH described in Paras 14 and 15, the CSH Project sought to remove barriers to the widespread deployment of concentrated solar heating technologies and applications. Barriers encountered in 2010 included:
 - Technology barriers: This included full set of concentrated solar technologies developed and available worldwide for process heat applications were yet to be demonstrated in India, the lack of availability of a full-range of CSH technology application packages in India, and the absence of performance measurement standards for measuring CSH system performance and testing facilities for CSH technologies;
 - Awareness and capacity barriers: This included the lack of awareness amongst industry and policymakers on the benefits of CSH applications in reducing process heat energy costs, lack of knowledge of CSH technologies amongst technical consultants to industries and other sectors, limited capacity of CSH supply chain, limited availability of skilled and semi-skilled CSH technicians, limited interaction between the Indian CSH industry, academia and international

⁸ This capital subsidy per unit area of collector was based on the assessment of MNRE's benchmark cost of collectors.

CSH experts, and the lack of a public platform for documenting and disseminating existing CSH applications;

- Financial barriers: This includes low payback on CSH investments and a lack of fiscal incentives to procure best performing CSH technologies.

By removing these barriers within the design 5-year period of the CSH Project, investments into CSH applications would be catalysed and poised for scale-up by the End of Project (EOP).

2.3 Goal and Objective of the India CSH Project

20. The Project goal as taken from the 2011 ProDoc and its revised PPM from 2011 was to “reduce GHG emissions from use of CSH systems for low and medium temperature process heat”. The objective of the CSH Project was to “increased use and promote CSH systems for low and medium temperature process heat applications”. The Planning Matrix (PPM) for the CSH Project from 2011 is contained in Appendix F.

2.4 Baseline Indicators Established

21. The baseline indicators and their values for CSH Project can be found in the PPM contained in Appendix F.

2.5 Main Stakeholders

22. The main stakeholders of the CSH Project are the Ministry of New and Renewable Energy (MNRE). While there were several stakeholders associated with the India CSH Project, Project funds involving these stakeholders were primarily channeled through MNRE. An elaboration of stakeholders who have participated or received support from the CSH Project is provided in Section 3.2.2 (Para ____).

2.6 Expected Results

23. To achieve the specific objective of “increased use and promote CSH systems for low and medium temperature process heat applications”, the CSH Project (as of 2011) was designed for the removal of barriers with the following expected Project outcomes:
 - Outcome 1.1: Enhanced understanding of CSH technologies, applications and markets;
 - Outcome 1.2: Adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety and performance;
 - Outcome 1.3: Adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions;
 - Outcome 2.1: Strengthened technical capacity and awareness of stakeholders of CSH systems for industrial/ institutional process heat applications;
 - Outcome 2.2: CSH Project deliverables facilitated and/ or influenced the Widespread replication of CSH technology applications in India;
 - Outcome 3.1: Increased number of commercial and near commercial CSH technologies for diversity of applications;
 - Outcome 3.2: Improved technical and economic performance of commercial and near commercial CSH technologies in an increased diversity of applications;

- Outcome 4.1: Enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks;
- Outcome 4.2: Promulgation of favourable financial policies that promote increased use and promotion of CSH for low and medium temperature process heat applications.

These outcomes are also listed in Appendix F in the PPM of the India CSH Project.

3. FINDINGS

3.1 Project Design and Formulation

24. The overall design of the India CSH Project is strong. The design process with the CSH Project was benefited by the presence of key personnel from the National Institute of Solar Energy (NISE)⁹ in New Delhi, and an international consultant with a strong background in renewable energy development. NISE has been involved in research and development of solar energy in India for almost 30 years.
25. The CSH ProDoc provides detailed information on the rationale and the incremental value of GEF assistance to this industrial subsector. This well-written ProDoc includes an overview of the national programs to support renewable energy to demonstrate country drivenness, a history and baseline scenario of CSH technologies in India, an overview of prevailing CSH technologies used in India prior to 2012, a baseline analysis as well as a business-as-usual (BAU) projection without GEF support, a summary of international CSH applications that would be applicable to India, a summary of an alternate scenario that includes GEF support, detailed stakeholder analysis, and detailed project activities complete with costing along with M&E and administrative support.

3.1.1 Analysis of Project Planning Matrix

26. The Evaluation Team has the following comments on the original PPM that was prepared in 2011 on its quality in comparison to best practices for preparing PPMs:
 - The layout of the matrix is clear with the wording of most indicators meeting SMART criteria, with clear targets, means of gauging success in critical assumptions to meeting the targets;
 - There are too many indicators for this project. The PPM currently has 3 objective/goal level indicators, 32 outcome indicators and 67 output indicators. The presence of too many indicators for project only creates more work for project implementing teams. Notwithstanding, the CSH Project Management Unit (PMU) still managed to track most of the indicators provided in the PPM, an indicator of the commitment of the PMU to ;
 - The PPM does not need any outcome indicators. Delivery of the outputs should logically lead to the intended outcome.
27. The calculation of GHG emission reduction targets proposed on the CSH Project in the ProDoc assumed the generation of 1,050 tonnes CO₂ during Year 1 of the Project. Considering the baseline scenario where there was a low level of awareness of CSH technologies and the lack of industrial entities willing to invest in CSH due to perceived technology risks, there was a high likelihood that no GHG emission reductions would have been generated during Year 1 of the project. As such, meeting this cumulative emission reduction target would have been challenging.
28. Overall, the quality of the project planning matrices for the CSH Project can be rated as **satisfactory**.

3.1.2 Risks and Assumptions

29. In the CSH ProDoc, critical assumptions were provided in the PPM which in general provided reasonable assumptions for PMU personnel to monitor during implementation of the Project. Examples of key critical assumptions included:

⁹ Prior to 2013, NISE was known as the Solar Energy Center supported by MNRE

- Timely execution of planned activities with adequate resource mobilization to meet goal-level GHG emission reduction targets;
 - Selected and users for demos and replications have sufficient equity and have good financial positions to meet objective-level targets for cumulative installed area of solar concentrator technologies;
 - Cooperation is received from manufacturers of all 5 CSH technologies being demonstrated as well as users of CSH technology as an assumption to meet targets of the number of companies adopting and producing CSH equipment compliant with new standards;
 - Manufacturers submit their products for testing to meet targets for improving testing and certification of CSH equipment;
 - There is cooperation amongst manufacturers, vendors, users and other stakeholders in identifying training needs to meet training targets; and
 - Chosen demonstration and replication projects comply with agreement that includes making data available and permission to publish the data to meet targets for documentation of project demonstrations and financial viability of CSH technologies.
30. The Project risk log in the CSH ProDoc includes 20 risks (on Annex C on Pg 79 of the ProDoc). These risks are quite strongly linked to the critical assumptions of the PPM; however, similar to the large number of indicators in the PPM, there are too many risks that would need monitoring by the PMU personnel. Current practices in preparing ProDocs recommend that no more than 6 risks be entered into a risk log for closer monitoring during implementation.

3.1.3 Lessons from Other Relevant Projects Incorporated into CSH Project Design

31. The ProDoc of the CSH Project does list government supported renewable energy support and demonstration programs into its design, including efforts under the JNNSM and implemented by the SEC (or NISE) with the support of MNRE. These were explained in detail under the baseline situation of the CSH Project. There was no listing for any related donor supported projects in CSH promotion or demonstration. With a lack of commercially available CSH applications in India and globally in 2011, India has managed to initiate a market for CSH application for process heat industries, possibly due to the fact that CSH has been embedded in Government of India's policy for promoting solar and specifically with focus on solar thermal technologies in National Solar Mission of NAPCC. India also had an edge over other countries due to close working of range of stakeholders from government, CSH suppliers, beneficiary industries and institution, academia for developing different types of CSH technologies, a few foreign experts visiting India on technologies and systems for a variety of medium temperature range thermal process heat applications

3.1.4 Planned Stakeholder Participation

32. The CSH Project identified a wide range of stakeholders from government, industry, research and academic institutions (both national and international) and financial institutions that would be required to work together seamlessly to create the enabling environment for CSH demonstration investments. A full list of CSH stakeholders is provided in the ProDoc on Table 12 on Page 23. Interactions between stakeholders were planned through series of awareness creation workshops, pilot demonstration programmes, capacity building workshops, national and international conferences, state level meetings with SNAs, international knowledge sharing tours, participation in bi-monthly planned PEC meeting and bi-annually planned PASC meeting.

3.1.5 Replication Approach

33. As a Project objective, the ProDoc has targeted 32,900 tCO₂ emissions reductions by the EOP not only through GEF support of CSH demonstration projects but also through supporting replication projects cumulating to 45,000 m² of collector area. The ProDoc has also kept a provision to support (in addition to the MNRE support) up to 60 replication projects (apart from 30 demonstration projects), additional support for projects operating in ESCO mode, and support systems requiring repair and rehabilitation (later added during project implementation).
34. The project replication approach is based on showcasing the various CSH technologies and system application through pilot demonstration projects and facilitate replication of CSH projects by promoting those CST that have not been commonly applied yet in India. With only a few CSH applications in the world, however, the Project is unique with few lessons learned from abroad to be incorporated into the CSH Project. To enhance replication potential, the Project concurrently supported development of a favourable investment environment for CSH installation proponents; this would include JNNSM subsidy support for CSH demonstrations, improved capacity to test and certify CSH installations, improved access for sharing information on CSH demonstrations, and the formulation of standards to optimize the performance of CSH equipment manufactured in India. The impact of this favourable investment environment would boost the confidence of prospective industrial establishments and other entities on the benefit from investing in CSH installations, and facilitate further CSH investments.

3.1.6 UNDP Comparative Advantage

35. As is usually the case with several other UNDP projects, this Project also had a distinct advantage compared to projects funded by other donor agencies in terms of its focus on policy-based and cross-sectoral approaches as well as creating local capacities through effective collaboration with a wide range of local stakeholders, encompassing public and private sectors in addition to technical experts, civil society and grassroots level organizations. These approaches were strongly applicable to promoting CSH projects on the CSH Project. Given UNDP's long track record on a wide variety of projects within the energy sector, UNDP was the appropriate agency championing this Project.

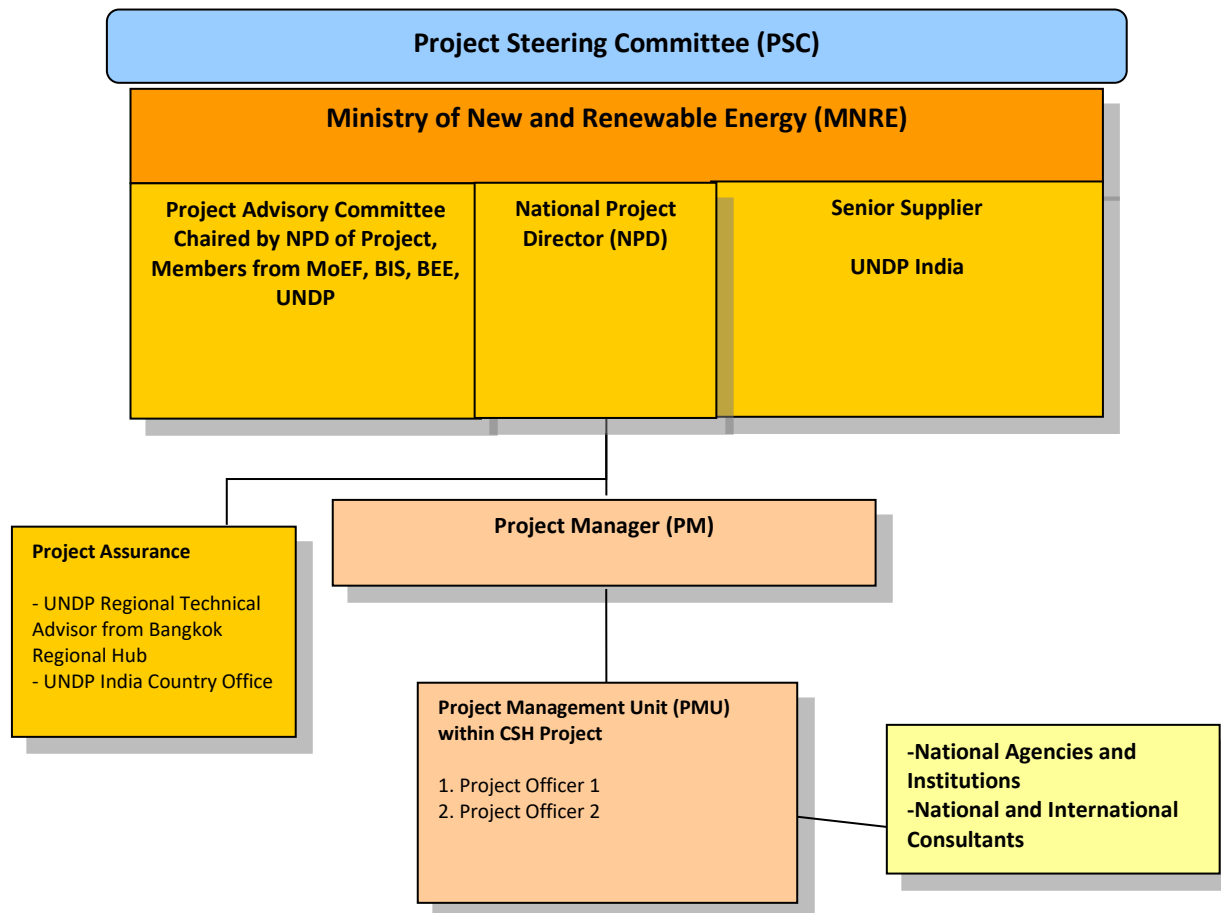
3.1.7 Linkages between CSH Project and Other Interventions within the Sector

36. Though not acknowledged in the ProDoc, UNDP and MNRE were implementing a GEF-supported program (The Country Programme of India under the Global Solar Water Heating Market Transformation and Strengthening Initiative GEF ID: 2939) with a focus on flat plate collector for sub 80°C applications primarily for residential applications but with some industrial applications; this project was implemented between March 2009 to April 2013. With high demand for solar water heating for process heating for various industries (up to 250-300°C), donor support for CSH applications appeared as a logical step.
37. Another GEF project linked with the CSH Project was the UNIDO-GEF project on "Promoting business models for increasing penetration and scaling up of solar energy" that was launched in around the midpoint of implementation of the CSH India project. This UNIDO-GEF Project was planned for a duration of 5 years with an objective to facilitate the installation of 45,000 m² of installed CS collector area through 15 to 25 demonstration projects and 60 replication projects. The project has focus on solar-based technology for industry, focusing on processes in the temperature range of 150-400°C in various industries, such as pulp and paper, food processing, fertilizer, pharmaceutical industries,

textiles, desalination and tobacco industry. Its 4 components are similar to the CSH India Project, (a) strengthening, policy and institutional framework; (b) technology investment and application (including 15-25 pilot, demonstrations), (c) scaling up (business models and financing; supply of quality components), and (d) awareness raising and capacity building. To avoid overlapping, it was decided that UNIDO project will cover “co-generation and tri-generation projects, new projects on space cooling, replacement of electrical driven VCR systems with VAR systems and on industrial refrigeration, stand-alone hybrid systems for process heat application with automatic operations and storage facility to take care of intermittent clouds”. The UNDP focus for the CSH Project was to focus on community cooking in all establishments. Normal projects for process heat applications in industrial and commercial sectors or retrofitted space cooling projects would be covered under both the projects.

3.1.8 Management Arrangements

38. The implementing partner of the CSH Project was the Ministry of New and Renewable Energy (MNRE) in accordance with UNDPs National Implementation Modality (now referred to as National Execution or NEX modality). NEX modality tasks MNRE with responsibility for certifying work plans and approved budgets, reporting on procurement, coordinating and tracking co-financing, terms of reference for contractors and tender documentation, and chairing the Project Steering Committee (PSC). The Chair of the PSC was to be the National Project Director (NPD) from MNRE, a senior official responsible for overall guidance to project management, including adherence to the Annual Work Plan (AWP) and achievement of planned results as outlined in the ProDoc, for the use of UNDP funds through effective management and well established project review and oversight mechanisms and ensuring coordination with various ministries and agencies provide guidance to the project team to coordinate with UNDP, and review reports and look after administrative arrangements as required by GoI and UNDP. An organogram of the CSH Project implementation arrangements is provided on Figure 1.
39. A Project Management Unit (PMU) was to be established to implement the Project, headed by a full-time National Project Manager (NPM) responsible for implementing day-to-day activities in coordination with the National Project Director (NPD). The NPM was to be supported by two Project Officers, and technical experts as required from different disciplines and project management consultants with expertise in project, finance, and legal matters.
40. The CSH Project was also to have a Project Advisory Committee (PAC) will be comprising representatives from MNRE, MoEF, Ministry of Small and Micro Enterprises, BIS, BEE, and UNDP. Other members (e.g. Director General of Boiler Control, IREDA, NABARD, research institutes, industry associations, etc.) can be invited by the decision of the PAC on an as needed basis, however, taking care that the PAC remains small enough to be effective.

Figure 1: Current Management Arrangements for the UNDP-GEF Project “India CSH Project”

3.2 Project Implementation

41. The following is a compilation of key events and issues of CSH Project implementation in chronological order:

- The CSH Project was signed by the Government of India on 28 March 2012;
- An inception workshop for the CSH Project was conducted on 18 May 2012, almost 2 months after the signing of the ProDoc. The workshop outcome was no major deviations on the PPM or timeline of Project execution;
- In 2013, 3-day training sessions were conducted in 12 states for creating a pool of skilled technicians for O&M of CSH systems;
- In 2013, CSTEAM, a CSH systems manufacturing association was formed;
- In December 2013, a “Compendium on concentrator solar heating projects for community cooking process heat and cooling applications” was published by Apitco Ltd. using information from 96 field studies on existing CSH installations for community cooking, process heat and cooling applications;
- In December 2013, on-line performance monitoring was setup for CSH installations for 15 sites. Data seen on-line included solar radiation, inlet and outlet temperatures, pressure, and fluid

flow. This was coupled with the launching of the Project website (www.cshindia.in) where much of this data could be observed on-line and access;

- In 2014, a number of public outreach efforts were initiated including:
 - the monthly e-newsletter “Insolthermtimes” that provided updates on project activities and current events on developing CSH sites;
 - the setup of a toll-free helpline number being operated from Pune by Solar Thermal Federation of India offering support to a wide range of stakeholders in technical, financial and policy related matters of CSH;
 - the first issue of the quarterly magazine SUNFOCUS;
- In 2014, reports were issued by EcoAxis Systems Pvt Ltd describing the technical performance of 6 concentrator solar technologies (CSTs) prevailing in India including the fixed focus elliptical dish (Scheffler dish), parabolic-through collector, Fresnel reflector-based dish (ARUN dish), paraboloid dish, linear Fresnel reflector concentrator, and the non-imaging concentrator;
- In 2014, a series of Project reports were issued including a technical performance evaluation of various CSTs for cooking, process heat and cooling applications; assessment of facilities of CST manufacturing; assessment of CST for off-grid applications; report on the development of performance measuring standards, test procedures & test protocols for CSTs (by GK Energy, Thermax, Akson Solar and Pune University), and O&M training manuals for 6 CSTs (that was translated into both Hindi and English (by Anthropower);
- In September 2014, an international visit was made to Germany for selected officials from MNRE, the CSH industry and UNDP to improve knowledge of best international practices for the CSH industry;
- In late 2014, a Midterm review (MTR) for the CSH Project was conducted with the MTR report issued in March 2015. The MTR expressed satisfaction over Project progress but expressed concern over progress on activities related to financing of CST projects;
- In 2015, two CST test centers were established at National Institute of Solar Energy (NISE) in Gurgaon and at the University of Pune (UoP) in Pune;
- In 2015, a report was issued entitled “Preliminary reports on possible installation of CSH systems in 800 establishments in 20 States”;
- During 2015 and 2016, over 35 videos were developed on various CSH sites and uploaded on the www.cshindia.in website;
- In 2017, 4 ESCO projects were supported under the CSH Project comprising 80% investment by ESCO and 20% by beneficiary with contract time spread over 7 years;
- In 2017, 3 BIS standards were adopted and published with another 2 standards in final stages of publication;
- On ____, the Project received approval for a no-cost extension from scheduled date of 31 March 2017 to 30 September 2017 with financial closure date of 31 December 2017.

3.2.1 Adaptive Management

42. Adaptive management is discussed in GEF terminal evaluations to gauge Project performance and the ability of a project to adapt to changing regulatory and environmental conditions, common occurrences that afflict the majority of GEF projects. Without adaptive management, GEF investments would not be effective in achieving their intended outcomes, outputs and targets.
43. During the critical commencement period, an inception workshop for the CSH Project was held 2 months after the signing of the ProDoc. The outcome of this Workshop did not result in any

significant changes to the Project. Due to the high quality of the ProDoc and design of the CSH Project, adaptive management of the CSH Project was minimal. This was also reflected in the MTR of late 2014 which rated progress as highly satisfactory with the most significant concern being the lack of progress in the financing of CSH installations.

44. In conclusion, UNDP's efforts to adaptively manage this project were **satisfactory** in consideration that the Project did catalyze CSH project investments in India, and that minimal adaptive management was required due to the overall high quality of the Project design document.

3.2.2 Partnership Arrangements

45. Partnership arrangements were made by the CSH Project to deliver the numerous outputs to achieve the Project objective of "increasing use and promotion of CSH systems for low and medium temperature process heat applications". Consideration of the wide range of skill sets required to achieve this objective, it was necessary for the project to formulate effective partnerships with CST manufacturers, energy professionals and consultants, professional associations, ESCOs, NGOs and CSOs. These partnerships were fostered and strengthened through regular contact at various forms such as workshops, PSC meetings, and conferences.
46. One important aspect of this Project's partnership arrangements was to disseminate CSH knowledge over a wide range of stakeholders. To this end, the Project fostered a number of effective partnerships with consulting organizations with skill sets that would help in advance the general knowledge of CSH systems in India¹⁰. This also included collaborations with academic institutions such as Pune University (Center for Energy Studies) and research institutes such as NISE who have efficiently established regional test centers, and have taken on post graduate and doctorate research students to undertake CSH research and development activities such as test methods for performance evaluation.
47. Another interesting partnership has been with Solar Thermal Federation of India (STFI) which has been highly effective in developing public outreach platforms to advance the public's general knowledge of solar thermal technologies including those of CSH and solar water heating for the residential sector. STFI was also responsible for developing and publishing the e-magazine "Insolthermtimes" as well as other magazines to create widespread awareness through the general public as well as targeted stakeholders. The dedicated toll-free helpline operated by STFI was successful in creating awareness, as well as clarifying and responding to queries about emerging technology and helped create interest for its adoption.
48. In summary, overall efforts by the CSH Project on its ability to facilitate effective partnership arrangements with key stakeholders was **highly satisfactory**.

3.2.3 Feedback from M&E Activities Used for Adaptive Management

49. Feedback for M&E activities was provided primarily through PIRs. The evaluation had the opportunity to PIRs from 2013 to 2017. Each PIR contained reports on the progress of the CSH Project work against clearly defined and quantifiable output indicators. Despite this evaluation's previous concern

¹⁰ Skill sets for preparing material specifications manuals, preparing field performance survey and developing case studies, developing and implementing online monitoring, developing information packages, preparing training manuals and organizing large number of awareness generation workshops.

over the high number of indicators to be monitored (see Paras ____), the PIR is provided descriptors of progress against more than 90% of the 63 indicators. With the satisfactory quality of the feedback, the PIRs served as a primary sounding board, mostly positive, in providing feedback to the PMC. The timely and high quality feedback in these PIRs enabled the PSC to undertake necessary adaptive management measures that would serve to catalyze CSH projects. This aspect of the CSH Project has in part been responsible for timely completion of high quality outputs. As such, feedback from M&E activities for adaptive management are rated as **highly satisfactory**.

3.2.4 Project Finance

50. The CSH India Project had a GEF budget of US\$ 4.40 million that was to be disbursed over a 5-year duration. Implementation of Project activities started after organization of the inception workshop in May 2012. Unfortunately, the TE team was not provided with any of audit reports on the effectiveness of funds utilized. Without this information, the TE team has been unable to assess the cost effectiveness of Project expenditures towards reaching the Project goal of 32,900 tonnes CO₂eq cumulative at the EOP.
51. The information and graph provided in PIR 2017 reveals that the total cumulative disbursement as of 30 June 2017 was US\$ 3,523,231.96 with both cumulative General Ledger (GL) delivery against total approved amount (in ProDoc) and cumulative GL delivery against expected delivery as of this year 2017 was 80%.
52. Table 1 provides the known expenditures against the outcomes. Project co-financing was estimated to be more than US\$ _____. Co-financing details can be found on Table 2. Overall, the cost effectiveness of the CSH Project has been satisfactory in consideration of

3.2.5 M&E Design at Entry and Implementation

53. The M&E design of the CSH Project is contained in Section 14 of the ProDoc. The M&E design of the CSH Project is comprehensive as well as standard to other similar GEF projects within UNDP. The design included the inception workshop and report, measurement of means of verification for project results and progress, PIRs, midterm evaluations, final evaluations, audits, and visits to field sites. *The M&E design is rated as **satisfactory**.*
54. Implementation of M&E activities were conducted according to the aforementioned design. The quality of the PIRs provides an indication of M&E activities implemented during the CSH Project. Another indication are the details provided for the 110 CSH installations supported by GEF funds, most of which can be found in Appendix H. As such, *M&E plan implementation is rated as **satisfactory***. Ratings according to the GEF Monitoring and Evaluation system¹¹ are as follows:

¹¹ 6 = HS or Highly Satisfactory: There were no shortcomings;
 5 = S or Satisfactory: There were minor shortcomings,
 4 = MS or Moderately Satisfactory: There were moderate shortcomings;
 3 = MU or Moderately Unsatisfactory: There were significant shortcomings;
 2 = U or Unsatisfactory: There were major shortcomings;
 1 = HU or Highly Unsatisfactory
 U/A = Unable to assess
 N/A = Not applicable.

Table 1: GEF Project Budget and Expenditures for India CSH Project (in USD as of December 31, 2017)

| CSH Outcomes | Budget (from ProDoc) | 2012* | 2013 | 2014 | 2015 | 2016 | 2017 | Total disbursed | Total remaining |
|--|----------------------------|---------|-----------|-----------|---------|---------|------|--------------------|--------------------|
| Outcome 1.1: Enhanced understanding of CSH technologies, applications and markets | 311,150 | | | | | | | 0 | |
| Outcome 1.2: Adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety, and performance | 226,250 | | | | | | | 0 | |
| Outcome 1.3: Adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions | 294,125 | | | | | | | | |
| Outcome 2.1: Strengthened technical capacity and awareness of stakeholders of CSH systems for industrial/ institutional process heat applications | 860,200 | | | | | | | | |
| Outcome 2.2: CSH project deliverables facilitated and/or influenced the widespread replication of CSH technology applications in India | 387,980 | | | | | | | | |
| Outcome 3.1: Increased number of commercial and near-commercial CSH technologies for diversity of applications | 1,461,805 | | | | | | | | |
| Outcome 3.2: Improved technical and economic performance of commercial and near-commercial CSH technologies in an increased diversity of applications | 506,440 | | | | | | | 0 | |
| Outcome 4.1: Enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks | 58,700 | | | | | | | | |
| Outcome 4.2: Promulgation of favourable financial policies that promote increased use and promotion of CSH technologies for low and medium temperature process heat applications | 45,400 | | | | | | | 0 | |
| Project Management | 247,950 | | | | | | | 0 | |
| Total (Actual) | 4,400,000 | 0 | 0 | 0 | 0 | 0 | | 0 | 4,400,000 |
| Total (Cumulative Actual) | 4,400,000 | 0 | 0 | 0 | 0 | 0 | | | |
| Annual Planned Disbursement (from ProDoc)*** | 4,400,000 | 321,378 | 1,355,977 | 1,126,252 | 953,170 | 643,223 | | | |
| % Expended of Planned Disbursement | | 0% | 0% | 0% | 0% | | | | |

Table 2: Co-Financing for India CSH Project (as of December 31, 2017)

| Co-financing (type/source) | UNDP own financing (million USD) | | Government (million USD) | | Partner Agency (million USD) | | Private Sector (million USD) | | Total (million USD) | |
|-------------------------------|-------------------------------------|--------|-----------------------------|--------|---------------------------------|--------|---------------------------------|--------|------------------------|--------|
| | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual |
| Grants | | | 7.350 | | | | 12.000 | | 19.350 | 0 |
| Loans/Concessions | | | | | | | | | 0.000 | 0 |
| • In-kind support | | | | | | | | | 0.000 | 0 |
| • Other | | | | | | | | | 0.000 | 0 |
| Totals | 0.000 | 0.000 | 7.350 | 0.000 | 0.000 | 0.000 | 12.000 | 0.000 | 19.350 | 0 |

- M&E design at entry - 5;
- M&E plan implementation - 5;
- Overall quality of M&E - 5.

3.2.6 Performance of Implementing and Executing Entities

55. The performance of the implementing partner of the CSH Project, MNRE, can be characterized as follows:

- MNRE were able to recruit a well-qualified NPM who possessed postgraduate degrees and concentrated solar technologies combined with excellent skills in management and interpersonal relations. This person served as the NPM for the entire duration of the CSH Project;
- MNRE had effectively integrated its own CSH promotional programs (under JNNSM) with the CSH Project to boost stakeholder confidence in the enabling environment being created to encourage and accelerate deployment of CSH technologies in India;
- MNRE reports on fiscal and physical progress of the CSH Project has provided a clear picture of the Project's accomplishments;
- Overall performance of MNRE on the CSH Project is assessed as being **highly satisfactory**.

56. The performance of UNDP (the Implementing Agency) can be characterized as follows:

- UNDP was able to effectively communicate and collaborate with MNRE to execute the CSH Project according to the regulations of both Government of India as well as UNDP;
- UNDP provided support to MNRE on the preparation of AWP as well as PIRs. This effective collaboration on project progress and work plans provided the Project with reasonably and accurate requests for Project funds;
- Overall performance of UNDP on the CSH Project can be assessed as being **highly satisfactory**.

57. A summary of ratings of the implementing and executing entities of the CSH Project are as follows:

- Implementing Partner (MNRE) – 6;
- Implementing Entity (UNDP) – 6;
- Overall quality of implementation/execution (UNDP/MNRE) – 6.

3.3 Project Results

58. This section provides an overview of the overall project results and assessment of the relevance, effectiveness and efficiency, country ownership, mainstreaming, sustainability, and impact of the CSH Project. In addition, evaluation ratings for overall results, effectiveness, efficiency and sustainability are also provided against the revised March 2012 Project PPM (as provided in Appendix F)²⁴. For Tables 4 to 8, the “status of target achieved” is color-coded according to the following scheme:

| | | |
|---|--|---|
| Green: Completed, indicator shows successful achievements | Yellow: Indicator shows expected completion by the EOP | Red: Indicator shows poor achievement – unlikely to be completed by project closure |
|---|--|---|

²⁴ Evaluation ratings are on a scale of 1 to 6 as defined in Footnote 11.

3.3.1 Overall Results

59. Goal-level targets of the CSH Project was to reach cumulative emission reductions of 32,900 tonnes CO₂ by the EOP. Objective level targets of the CSH Project included a cumulative CSH systems installation of 85,000 m² for process heat applications by the EOP, and 175 companies installing CSH systems in India by the EOP.
60. Cumulative emission reductions from CSH installations on this Project only reached 20,018 tonnes CO_{2eq} from over 110 installations. These installations are summarized on Table 4 by technology type and provided in Appendix H with additional details. MNRE reported that another 17 CSH installations were being completed in December 2017; these are not listed in Appendix H since they will not generate GHG emission reductions during the implementation period of the CSH Project.
61. With the Project did not meet its key GHG emission reduction target, a primary reason may have been the unrealistic expectation that Project activities could generate more than 1,000 tonnes CO₂ emissions reductions during Year 1. This evaluation doubts the feasibility of this scenario given the fact the Project during Year 1 was mobilizing all stakeholders including potential industrial clients wishing to take advantage of the MNRE subsidy for CSH installations, companies who could be selected for the supply of CSH equipment, and educational institutes who could have been selected to demonstrate CST applications for social cooking.
62. As of 30 October 2017, a total of 71,778 m² of CSH systems was installed through the influence of this Project (against the EOP target of 80,000 m²). This Project influenced the installation of 162 projects with 46,778 m² out of which 127 projects with 36,096 m² were implemented with GEF support. MNRE reports that with the current CSH installations to be completed by 31 December 2017, the total installed CSH systems will be in the order of 80,000 m². A summary of the achievements of CSH Project at the goal and objective level with evaluation ratings are provided on Table 5.
63. Based on the number of CSH installations completed during the Project, and the interest generated in CSH technologies in India (as indicated through reaching the targets for CSH installed capacity and exceeding the number of companies involved in CSH installations), the achievement of CSH Project-Level targets are rated as **satisfactory**. Details of the GHG emission reductions from the CSH Project are summarized on the GEF Tracking Tool as provided in Appendix E.

Table 4: List of Demonstration Concentrated Solar Heating Projects supported by CSH Project

| CST technology type | No of installations | Installed Capacity (m ²) | UNDP Sanctioned amount (in Rs Lakhs) | UNDP Support Released (in Rs Lakhs) | GHG emission reduction (till October 2017) |
|---------------------|---------------------|--------------------------------------|--------------------------------------|-------------------------------------|--|
| ARUN | 8 | 1,295 | 29.57 | 28.07 | 1187 |
| CPC | 6 | 1,239 | 30.18 | 16.23 | 207 |
| NIC | 7 | 3,372 | 65.19 | 53.19 | 3578 |
| Paraboloid | 17 | 5,370 | 183.29 | 97.49 | 2684 |
| PTC | 18 | 4,069 | 111.41 | 63.10 | 4786 |
| Scheffler | 51 | 8,853 | 226.68 | 155.48 | 7339 |
| Scheffler Dish | 2 | 192 | 6.90 | 3.45 | 54 |
| Single Axis | 1 | 1,333 | 56.70 | 28.35 | 132 |
| Total | 110 | 25,724 | 710 | 445 | 20018 |

Table 5: Project-level achievements against CSH Project targets

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁵ |
|--|---|----------|--------|--|---------------------|----------------------|
| Project Goal: <i>Reduced GHG emissions from use of CSH systems for low and medium temperature process heat</i> | Cumulative CO ₂ emission reduced from start of project to End-of-Project (EOP), (tCO _{2e}) | 0 | 32,900 | <i>20,018 tonnes of CO₂ cumulatively reduced.</i> | See Para 59 | 5 |
| Project Objective: <i>Increased use and promotion of CSH systems for low and medium temperature process heat applications</i> | Cumulative installed area of CSH systems for process heat applications (m ²) by EOP | 20,000 | 80,000 | <i>80,000 m² will have been installed by EOP.</i> | See Para 60 | 5 |
| | No. of companies that have installed CSH systems by EOP | 71 | 161 | <i>Over 300 companies have been involved with the installation of CSH systems as reported by MNRE.</i> | - | 5 |
| Overall Rating – Project-Level Targets | | | | | | 5 |

²⁵ Ibid 11

3.3.2 Component 1: Technical capacity development

64. Under this Component, there were 3 expected outcomes:

- Activities under Outcome 1.1 were intended to result in “the enhanced understanding of CSH technologies, applications and markets”. Project resources were to be used to generate an output of “developed technology application information packages and characterized technologies, applications, and markets”. ;
- Activities under Outcome 1.2 were intended to result in “adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety, and performance”. Project resources were to be used to generate an output of “developed CSH performance standards and technology specifications”;
- Activities under Outcome 1.3 were intended to result in “adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions”. Project resources were to be used to generate an output of “developed CSH system components and equipment testing facilities”;

65. For the reporting of Outcome 1.1 indicators, only two out of the 4 indicators were reported on in PIRs, namely “the number of technology package suppliers that are available to market CSH technologies in India by EOP”, and “the number of companies that used the information packages in purchasing and installing CSH process heat systems by EOP”.

66. Over 161 companies have used information packages available on websites or the information provided in workshops or suppliers for the purposes of making informed CSH investment decisions. The number of companies using these information packages since inception of the project is around 161 as reported by MNRE.

67. In conclusion, the results of Component 1 can be rated as **satisfactory** based on the numerous outputs delivered as summarized on Table 6. One of the crowning achievements in this Component as well as the Project has been the adoption of 5 technical specifications for 5 different CSTs, 3 of which have already been published by BIS, with the remaining 2 technical specifications to be published early in 2018.

3.3.3 Component 2: Awareness enhancement and capacity building

68. Under this Component, there were 2 expected outcomes:

- Activities under Outcome 2.1 were intended to result in “strengthened technical capacity and awareness of stakeholders of CSH systems for industrial/ institutional process heat applications”. Project resources were to be used to generate several outputs including:
 - Output 2.1.1: Trained manufacturers/vendors, installers and CSH users;
 - Output 2.1.2: More trained technical consultants that provide technical services to both CSH system components & equipment manufacturers and users;
 - Output 2.1.3: Established and supported industry academic partnership through research programmes to build future capacities;
 - Output 2.1.4: Trained staff at SEC and staff at regional testing center;
 - Output 2.1.5: Completed awareness enhancement programmes for policy makers, academicians, industries, financial institutions, etc. to facilitate replications;

Table 6: Outcome 1 achievements against targets

| Intended Outcome/Output | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁶ |
|--|--|----------|--------|---------------------------|--|----------------------|
| Outcome 1.1: Enhanced understanding of CSH technologies, applications and markets | No. of technology package suppliers that are available to market CSH technologies in India by EOP | 18 | 30 | 33 | - | 5 |
| | No. of companies that are interested in the installation of CSH systems by EOP | 0 | 60 | 161 | See Para 65 | 6 |
| | No. of companies that are potential users of CSH process heat systems by EOP | 71 | 131 | Not reported | A report was prepared by the Project in 2014 listing over 200 potential sites for CSH process heating systems (see Para 65) | 5 |
| | No. of companies that used the information packages in purchasing and installing CSH process heat systems by EOP | 0 | 90 | Not reported | Several companies have used information packages of the Project for installing CSH systems. The rating for this, notwithstanding the lack of monitoring, should be satisfactory. | 5 |
| Output 1.1.1: Developed technology application | Number of performance assessment reports of existing installations by year 2 | 0 | 15 | 40 | Target met as of 2016 PIR when on-line monitoring was established for 21 projects. Another 19 projects with online performance reports was made available during the period of late 2016 to early 2017 | 6 |
| | Number of technology assessment reports of CSH technologies by EOP | 0 | 2 | 2 | One global and one for India were already completed by Eco-axis in 2015 and are uploaded on CSH website link: http://cshindia.in/images/List%20of%20Reports/Executive%20summary%20Nov15%20.pdf | 6 |
| | Number of market assessment reports for CSH process heat applications by EOP | 0 | 2 | 2 | These are for Northern and Southern regions entitled "Preliminary reports on possible installation of CSH systems in 800 establishments of 20 States in country". The reports are uploaded at: http://cshindia.in/images/List%20of%20Reports/UNDP_GEF_TERI_Rep.pdf for southern region and http://cshindia.in/images/List%20of%20Reports/UNDP_GEF_MPEN_Report.pdf for northern region | 6 |
| | Number of CSH technology application information packages developed by EOP | 0 | 10 | 10 | This includes information packages for 4 industries developed in 2015: textile, automotive, food processing & chemicals. These are uploaded on www.cshindia.in | 6 |

²⁶ Ibid 11

| Intended Outcome/Output | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 26 |
|--|--|----------|--------|---------------------------|---|--------------|
| Outcome 1.2: Adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety, and performance | No. of Indian CSH system components & equipment manufacturers that comply with the BIS standards and specifications by EOP | 0 | 30 | 33 | Target met. 33 CSH manufacturers follow technical specifications laid down by MNRE. BIS standards are under publication. The project developed “Component and material specifications booklets on CSTs” to help developing the standards. | |
| | No. of Indian CSH system component & equipment manufacturers that comply with ISO standards and specifications for CSH systems by EOP | 0 | 10 | Not reported | See Para ____ | 1 |
| | No. of Indian CSH system component & equipment manufacturers that entered into the internal CSH business (export of CSH components & equipment) by EOP | 0 | 7 | 4 | This would include the following manufacturers and suppliers: ARS glass, Thermax, Megawatt Solutions & Forbes Solar all of whom are reporting doing business abroad. | 4 |
| Output 1.2.1: Developed CSH performance standards and technology specifications | Document of performance measurement standard developed by year 2 | 0 | 1 | 1 | Document on “Detailed project report on Development of performance measuring standards, test procedures and test protocols for concentrating solar technologies to be used for process heat applications” completed in 2014. | 6 |
| | Number of test protocols developed – technology specific by year 3 | 0 | 5 | 5 | This includes developed test procedures for CSTs, 3 of which have been published by BIS. This includes Dish Technology, Scheffler Technology, Parabolic Trough Concentrator, and Non Imaging Concentrator. | 6 |
| | No. of minimum performance norms developed by year 2 | 0 | 1 | 1 | The norms were developed in 2014 and posted on: http://mnre.gov.in/file-manager/UserFiles/Anticipated-Heat-Delivery-from-CSTs-in-different-regions.pdf . These are being constantly changed based on actual performance data collected from various CSHs test installations established at NISE, Gurgaon and University of Pune. | 6 |
| | A document of field performance monitoring guidelines developed by year 2 | 0 | 1 | 1 | Field performance norms for CSTs for different regions were completed in 2014 and 2015 by an Expert Group and are uploaded on: http://mnre.gov.in/filemanager/UserFiles/specifications_steam_generating_systems.pdf | 6 |
| | No. of technology specifications developed by EOP | 0 | 5 | 6 | 6 booklets on material and component specifications of various CSTs were prepared and uploaded on www.cshindia.in in 2016 | 6 |

| Intended Outcome/Output | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 26 |
|--|--|----------|--------|---------------------------|--|--------------|
| | No. of performance standards and specifications taken up for consideration and adoption as draft national standards by BIS by year 4 | 0 | 1 | 5 | <i>The following standards are to be in place before the EOP:</i> <i>Part 1: Dish Technology- Requirements and Specification</i> <i>Part 2 : Scheffler Technology- Requirements and Specification</i> <i>Part 3 : Parabolic Trough Concentrator- Requirements and Specification</i> <i>Part 4 : Non Imaging Concentrator- Requirements and Specification</i> <i>Part 5 : CSTs-Test Methods</i> <i>Parts 1, 2 and 3 have been published by BIS, with Parts 4 and 5 to be published early in 2018.</i> | 6 |
| | No. of performance standards and specifications submitted to ISO as draft international standards by year 4 | 0 | 1 | 0 | <i>This should be taken up by MNRE/NISE after BIS standards are in place</i> | 1 |
| Outcome 1.3: Adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions | No. of accredited testing facilities for CSH components and equipment in India by year 3 | 0 | 2 | 2 | <i>Target met & reported in PIR 2014. 2 Nos of test set ups have already been established at National Institute of Solar Energy [NISE], Gurgaon & University of Pune [UoP], Pune</i> | 5 |
| | No. of Indian CSH system component & equipment manufacturers that approached testing laboratories for certification by EOP | 0 | 28 | 17 | <i>17 systems have been tested so far. During the reporting period 5 CST systems were tested. Target will be met by EoP</i> | 4 |
| | No. of international CSH system component & equipment manufacturers that approached Indian testing laboratories for certification to enable their systems sale in Indian market by EOP | 0 | 5 | 0 | <i>None have approached from abroad for testing of CST component and systems as the CSH technologies for decentralized applications are mostly popular in India alone</i> | 1 |
| Output 1.3.1: Developed CSH system components and equipment testing facilities | Number of reports on proof-of-concept testing carried out at SEC for at least three technologies by year 4 | 0 | 3 | 5 | <i>All the 6 technologies namely, CLFR, Scheffler, paraboloid dish, Arun, NIC and PTC have been tested at NISE by 2015</i> | 6 |

| Intended Outcome/Output | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁶ |
|-----------------------------------|---|----------|--------|---------------------------|---|----------------------|
| | Number of mobile test setups developed | 0 | 2 | 2 | Completed in 2014 | 5 |
| | Established national testing facility by year 2 | 0 | 1 | 1 | Established at National Institute of Solar Energy, Gurgaon, Haryana | 5 |
| | Established a regional test facility by year 3 | 0 | 1 | 1 | Established at School of Energy Studies, University of Pune, Pune, Maharashtra. | 5 |
| Overall Rating – Outcome 1 | | | | | | 5 |

- Output 2.1.6: Completed Promotional campaign for CSH;
 - Output 2.1.7: Established Concentrating Solar Heat Technology Platform and is operational;
 - Activities under Outcome 2.2 were intended to result in “CSH Project deliverables facilitated and/or influenced the widespread replication of CSH technology applications in India”. Project resources were to be used to generate an output of “documentations on the Project outputs, case studies, best practices and lessons learnt disseminated to ensure larger replication”.
69. Based on the information presented in Table 7, the results of Outcome 2 can be rated as **satisfactory**. A rationale for this rating is the result of a high number of CSH replication projects, a high participation rate in workshops and conferences, high usage of the project website and its publications, and the agreement of 5 banks to provide concessional rate financing for CST installations. This Outcome, however, did not facilitate any significant involvement of international expertise which would have provided some guidance to the Indian CSH industry on adopting best international practices with the goal of improving the efficiencies of CSH equipment manufactured in India.

3.3.4 Component 3: Pilot demonstration of CSH technologies for various applications

70. Under this Component, there were 2 expected outcomes:

- Activities under Outcome 3.1 were intended to result in “increased number of commercial and near commercial CSH technologies for diversity of applications”. Project resources were to be used to generate several outputs including:
 - Output 3.1.1: Completed feasibility studies for demonstration and replication projects of various CSH technology applications;
 - Output 3.1.2: Completed Detailed Project Reports (DPRs) for demonstration Projects;
 - Output 3.1.3: Developed and commissioned demonstration projects in at least 5 sectors;
 - Output 3.1.4: Results of the performance monitoring, analysis, and evaluation of demonstration projects;
- Activities under Outcome 3.2 were intended to result in “Improved technical and economic performance of commercial and near commercial CSH technologies in an increased diversity of applications”. Project resources were to be used to generate several outputs including:
 - Output 3.2.1: Documentation of results of demonstration and replication projects; and
 - Output 3.2.2: Completed Performance monitoring, analysis and overall evaluation for demo and replication projects.

A summary of the actual achievements of Outcome 3 with evaluation ratings are provided on Table 8.

71. Based on the information presented in Table 8, the rating of the results of Outcome 3 is assessed as **satisfactory**. This is in consideration of the Project exceeding its targets for completed and operational CST installations, most of which were documented for their energy, and financial performance. The availability of information of successful CST installations well in fact, serve the CSH industry very well with respect to sustaining the installation of new CSH projects. In conclusion, the results of Outcome 3 can be assessed as **satisfactory**.

Table 7: Outcome 2 achievements against targets

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁷ |
|---|--|----------|--------|---------------------------|--|----------------------|
| Outcome 2.1: Strengthened technical capacity and awareness of stakeholders of CSH systems for industrial/ institutional process heat applications | No. of technology package suppliers that are available to market CSH technologies in India by EOP | 18 | 30 | Not reported | | |
| | No. of CSH replication projects by EOP | 0 | 60 | 72 | <i>This includes 39 projects during 2016-17 [some of which were repaired or renovated]</i> | 6 |
| | No. of trained participants of test facilities that are actively involved in the development of the CSH technology development by EOP | 0 | 10 | 10 | <i>Includes the 10 officials that were trained on testing of CSTs and O&M of CSH systems at Pune and Gurgaon</i> | 5 |
| | No. of CSH technologies available in India by EOP due to increased awareness and capacity | 2 | 5 | 5 | <i>Includes 10 designs for 5 technologies available in India</i> | 6 |
| | No. of banks/financial institutions that agreed to finance CSH projects and CSH system component & equipment manufacturing as a result of the awareness enhancement programs by EOP | 1 | 3 | 5 | <i>This includes IREDA (who have included CSH for lending finance and provide loans on solar thermal systems and CSTs at normal interest rates), Syndicate Bank, State Bank of Patiala, United Bank of India, and State Bank of Bikaner & Jaipur (for CST loans at concessional (?) lending rate).</i> | 5 |
| | No. of papers presented in conference that were used by policy makers in decision making on technology applications, in general, and CSH technology applications, in particular, by year 4 | 0 | 15 | 31 | <i>At national and international conferences</i> | 6 |
| | % of conference participants expressed satisfaction about the conference by EOP | 0 | 70 | Not reported | <i>Indicator not specific on which conference.</i> | 1 |
| Output 2.1.1: Increased information available with project promoters and all stakeholders in the focused | Training needs assessment completed by year 2 | 0 | 1 | 1 | Training needs assessment was conducted by M/s Anthropower followed up with a training programme for technicians at NISE. Another programme was designed as a residential training at Mount Abu for State Government | 6 |

²⁷ Ibid 11

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 27 |
|--|--|----------|--------|---------------------------|---|--------------|
| states and their enhanced knowledge base | | | | | Officials. Awareness cum training center has been established at Mount Abu for organizing the training programme entrepreneurs, employees of manufacturers. | |
| | No. of training modules (including all the training material) on CSH technologies developed by year | 0 | 3 | 6 | Modules were developed by AnthroPower and cover 6 different CSH technologies in Hindi and English. These are uploaded at: http://www.cshindia.in/ListofReports.html | 6 |
| | Number of training courses on CSH technologies organized and conducted under the project by EOP | 0 | 15 | 18 | - | 6 |
| | Number of personnel trained in the training courses by EOP | 0 | 300 | 550 | - | 6 |
| | No. of personnel that were received training on specific aspects of CSH technologies from study tour conducted under the project by year 2 | 0 | 10 | 15 | 15 persons received training from 5 study tours in country and abroad (including Germany) | 5 |
| Output 2.1.2: More trained technical consultants that provide technical services to both CSH system components & equipment manufacturers and users | No. of training modules (including all the training material) on CSH technologies developed by year 2 | 0 | 1 | Not reported. | | |
| | Number of training courses on CSH technologies organized and conducted under the project by EOP | 0 | 4 | 18 | - | 6 |
| | Number of trained technical consultants by EOP | 0 | 100 | 97 | This includes 27 consultants involved with the project on various assignments and over 70 officials from State Governments/ Nodal Agencies (who were trained at Awareness and m Training Center at Mount Abu) | 5 |
| Output 2.1.3: Established and supported industry academic partnership through research programmes to build future capacities | Number of Ph.D. fellowships supported by year 3 | 0 | 4 | 16 | - | 6 |
| | Number of M.Tech. fellowships supported by year 3 | 0 | 6 | 7 | - | 6 |
| | Number of fellows completing Ph.D. by EOP | 0 | 2 | Not reported | | |
| | Number of fellows completing M.Tech. by EOP | 0 | 6 | Not reported | | |

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 27 |
|---|--|----------|--------|---------------------------|---|--------------|
| | Number of institutions where fellowships on CSH technologies are supported by year 3 | 0 | 5 | <i>Not reported</i> | | |
| | No. of universities/ technical schools with Masters level course (at least as elective) available on CSH by year 3 | 0 | 1 | 1 | At NISE in Gurgaon | 4 |
| Output 2.1.4: Trained staff at SEC and staff at regional testing center | Number of personnel trained in international training programmes organized and conducted by year 2 | 0 | 5 | 0 | - | 2 |
| | Number of national training programmes organized and conducted by year 2 | 0 | 1 | 1 | Completed in 2014-15 | 5 |
| | Number of personnel trained in national training programmes by year 2 | 0 | 10 | 10 | Completed in 2014-15 | 5 |
| Output 2.1.5: Completed awareness enhancement programmes for policy makers, academicians, industries, financial institutions, etc. to facilitate replications | Number of participants in conferences by year 4 | 0 | 200 | 1,000 | - | 6 |
| | Number of international participants in the completed conferences by year 4 | 0 | 20 | 100 | - | 6 |
| | Number of papers presented in conferences by year 4 | 0 | 20 | 31 | - | 6 |
| | Number of CSH system exhibitors in expos organized and held by year 4 | 0 | 20 | 0 | Manufacturers attend these expos with their own resources | 5 |
| | Number of awareness programmes organized and conducted by EOP | 0 | 20 | 70 | These programmes were aimed not only at creating awareness but also generating expression of interest in installing CST systems | 6 |
| | Number of participants in organized and conducted awareness programmes by EOP | 0 | 1,600 | 2,000 | A total of over 2,000 people have participated in 60 programmes | 6 |
| Output 2.1.6: Completed Promotional campaign for CSH | Number of advertisements about CSH placed on print media under the project by year 3 | 0 | 5 | 13 | Disseminated through national newspapers and magazines | 6 |
| | Number of industrial clusters in which hoardings are displayed by year 3 | 0 | 10 | 0 | Activity dropped by Project | 1 |
| | Number of industrial exhibitions and trade fairs participated to promote | 0 | 5 | <i>Not reported</i> | - | |

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 27 |
|--|---|----------|----------------------|---------------------------|---|--------------|
| | CSH systems and CSH technology applications by EOP | | | | | |
| Output 2.1.7: Established Concentrating Solar Heat Technology Platform and is operational | An officially established CSH Technology Platform by year 1 | 0 | 1 (Jan 12) | 1 | - | 6 |
| | Number of meetings conducted by the CSH Technology Platform by EOP | 0 | 8 | 6 | Organized for various stakeholders including manufacturers | 5 |
| | No. of CSH system users that make use of the platform in addressing issues/problems concerning energy performance and improvements of CSH systems by EOP | 0 | 100 | 95 | - | 5 |
| | No. of CSH system manufacturers/ suppliers/ distributors that make use of the platform in addressing issues/problems concerning the market of CSH products by EOP | 0 | 15 | 15 | Over 15 manufacturers are making use of the platform on routine basis to address issues related to CSTs | 6 |
| Outcome 2.2: CSH Project deliverables facilitated and/ or influenced the Widespread replication of CSH technology applications in India | Cumulative number of newsletter issues prepared and disseminated by EOP | 0 | 48 (four years 12x4) | 48 | These are e-newsletters 'Insolthermal Times' – a monthly newsletter that can be accessed at http://www.insolthermtimes.in | 6 |
| | Cumulative number of quarterly magazines produced by EOP | 0 | 18 | 15 | Includes the quarterly magazines "Sunfocus" that is now being compiled into a compendium | 6 |
| | No. of copies of each newsletter issue circulated to CSH stakeholders (CSH system manufacturers, suppliers, importers, installers, maintenance service providers and users) starting year 1 | 0 | 200 | 3,000 | Includes hard copies for 1,000 and 3,000 through UN Solution exchange. It is also uploaded on UNDP project webpage, www.mnre.gov.in and on the project website: www.cshindia.in | 6 |
| | No. of CSH replication projects by EOP | 0 | 60 | | Replaced by indicators above | |
| | % of newsletter recipients expressed it is useful by EOP | 0 | 80 | | Replaced by indicators above | |
| | % of users of the audio-visual capsule that are satisfied with it, and find it useful by EOP | 0 | 70 | | Replaced by indicators above | |
| | | | | | | |

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating 27 |
|---|---|----------|------------|---------------------------|--|--------------|
| | % of users satisfied with compendium and find it useful by EOP | 0 | 70 | | <i>Replaced by indicators above</i> | |
| Output 2.2.1: Documentations on the Project outputs, case studies, best practices and lessons learnt disseminated to ensure larger replication | Cumulative number of newsletter issues prepared and disseminated by EOP | 0 | 18 | 48 | These are e-newsletters 'Insolthermal Times' – a monthly newsletter that can be accessed at http://www.insolthermtimes.in | 6 |
| | No. of copies of each newsletter issue circulated to CSH stakeholders (CSH system manufacturers, suppliers, importers, installers, maintenance service providers and users) starting year 1 | 0 | 200 | 3,000 | Includes hard copies for 1,000 and 3,000 through UN Solution exchange. It is also uploaded on UNDP project webpage, www.mnre.gov.in and on the project website: www.cshindia.in | 6 |
| | Audio-visual capsule uploaded and accessible from project website by year 3 | 0 | 1 (Jan 14) | 35 | <i>These are uploaded on UNDP project webpage, UN solution exchange, MNRE website (www.mnre.gov.in), and the project website www.cshindia.in. The 35 video capsules have been developed on various CSH sites including 4 video films on different applications</i> | 6 |
| | No. of users of the audio-visual capsule by the EOP | 0 | 1,000 | 3,000 | - | 6 |
| | Project website established and operational by year 1 | 0 | 1 (Jan 12) | 1 | <i>Project website www.cshindia.in already established in 2014 by Solar Thermal Federation of India who are also operating and maintaining the website for the project</i> | 6 |
| | No. of CSH stakeholders that use the project website for information each year starting year 1 | 0 | 2,000 | 20,000 | - | 6 |
| | No. of brochures on CSH technology applications produced and disseminated by EOP | 0 | 90 | 69 | | 5 |
| | No. of copies of printed and disseminated | 0 | 1,000 | 1,600 | - | 6 |
| Overall Rating – Component 2 | | | | | | 5 |

Table 8: Outcome 3 achievements against targets

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁸ |
|---|--|----------|--------|---------------------------|--|----------------------|
| Outcome 3.1: Increased number of commercial and near commercial CSH technologies for diversity of applications | No. of replication CSH technology application projects based on the demonstrations that are planned and implemented by EOP | 0 | 6\$ | 72 | - | 6 |
| | Number of technology application information packages applied in demonstration and replication projects by EOP | 0 | 70 | 9 | 70 was the target in the ProDoc which does not appear to be realistic or achievable. The evaluation believes this target should have been 7. In addition, the evaluation believes this indicator is not too dissimilar to Output 1.1.1. Since there are too many indicators for this Project, consolidation of this indicators as well as others would have been beneficial for the PMU | 5 |
| Output 3.1.1: Completed feasibility studies for demonstration and replication projects of various CSH technology applications | Number of completed feasibility studies that were supported by the project by year 4. | 0 | 90 | 131 | - | 6 |
| Output 3.1.2: Completed Detailed Project Reports (DPRs) for demonstration projects | Number of completed DPRs for demonstrations that were funded and implemented under the project by year 4 | 0 | 30 | 38 | This includes 5 which were supported in 2016-17 | 6 |
| Output 3.1.3: Developed and commissioned demonstration projects in at least 5 sectors | Number of CSH technology application demonstration projects implemented and commissioned by EOP | 0 | 30 | 24 | 17 commissioned between 2013 and 2014 with an addition 7 demonstration projects in 2016-17 What was done between June-Dec 2017? How is this indicator different from those in Outcome 3.2?? There is overlapping relevance of indicators which is not necessary and requires more effort by PMU for monitoring. | 4 |

²⁸ Ibid 11

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁸ |
|--|---|----------|--------|---------------------------|--|----------------------|
| | No. of CSH technology application demo projects that were operational by EOP | 0 | 30 | Not reported | The progress is likely 24, similar to the previous indicator. The evaluation notes that this indicator is superfluous and should have been combined with the previous indicator since implementation, commissioning and operational are roughly the same stages of progress | 4 |
| Output 3.1.4: Results of the performance monitoring, analysis, and evaluation of demonstration projects | Cumulative number of performance monitoring reports of the demonstration projects prepared by EOP | 0 | 30 | 24 | 14 on-line performance and 10 manual reports have been received of all commissioned demonstration projects.... What was done between June-Dec 2017? Again, this could have been combined with indicators of Output 3.1.3 | 4 |
| | No. of implemented CSH technology application demo projects whose operational and energy performances are at least the same or better than as per design by EOP | 0 | 15 | 14 | For all the commissioned projects, the UNDP support has been released after ensuring that their thermal performance is almost same or more as per the designed performance. Accounts for 14 such demonstration projects have been settled as of June 30, 2017 | 5 |
| | No. of implemented CSH technology application demo projects whose financial and economic performances are at least the same or better than as per design by EOP | 0 | 15 | Not reported | See previous indicator. Progress is likely 14. However, the evaluation again notes that this indicator is superfluous and should have been combined with the previous indicator since viable operational and energy performances would also be reflective of viable financial and economic performances. | 4 |
| Outcome 3.2: Improved technical and economic performance of commercial and near commercial CSH technologies in an increased diversity of applications | No. of replication CSH technology application projects planned and implemented by EOP | 0 | 60 | 103 | 72 of these replication projects were commissioned as of mid-2017. | 6 |
| | No. of demonstrated CSH technologies replicated by EOP | 0 | 5 | 5 | All the 5 technologies have been used in replication projects. | 5 |

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁸ |
|---|--|----------|--------|---------------------------|---|----------------------|
| | No. of companies where CSH technologies are successfully applied by EOP | 0 | 90 | Not reported | Appendix H lists 110 CSH installations where 109 were reporting GHG emission reductions that can be assumed to be a successful application of CSH technologies. | 6 |
| | No. of implemented demo and replication projects whose performance data is as per feasibility study by EOP | 0 | 90 | 90 | This would include all commissioned projects where UNDP support has been released after ensuring that their thermal performance is almost same or more as per the designed performance. Accounts for 90 such completed projects have been settled accordingly would this be for 110 now? | 6 |
| Output 3.2.1: Documentation of results of demonstration and replication projects | No. of CSH technology projects included in the project database by EOP | 0 | 90 | 131 | A data base system in Excel has been created in PMU which is provided in Appendix H that only shows 110 projects. MNRE is reporting 131 CSH systems sanctioned with support from UNDP-GEF project with updates required in this database | 6 |
| | Number of demonstration project profiles prepared by EOP | 0 | 30 | 38 | Profiles for all 38 demonstration projects has been prepared in tabular form by the PMU | 6 |
| Output 3.2.2: Completed Performance monitoring, analysis and overall evaluation for demo and replication projects | No. of performance monitoring reports of demo and replication projects completed by EOP | 0 | 90 | 96 | - | 6 |
| | Overall evaluations of demonstration and replication projects completed by EOP | 0 | 2 | 0 | Evaluation under progress with 2 reports, one on brief status of commissioned projects and other on their performance as regards to GHG emission abated are expected by EoP. Work being conducted by APITCO Ltd, Hyderabad | 5 |
| | No. of projects developed in ESCO mode | 0 | 5 | 4 | These were sanctioned during 2015 reporting period | 5 |
| Overall Rating – Component 3 | | | | | | 5 |

3.3.5 Component 4: Sustainable financial approach in the adoption of CSH technologies and applications in India

72. Under this Component, there were 2 expected outcomes:

- Activities under Outcome 4.1 were intended to result in “enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks”. Project resources were to be used to generate an output of “documented financial viability of CSH technologies, applications, and mitigation approaches of investment risks”;
- Activities under Outcome 2.2 were intended to result in “Promulgation of favourable financial policies that promote increased use and promotion of CSH for low and medium temperature process heat applications”. Project resources were to be used to generate an output of “formulated recommendations for financial and promotional policies and strategies for adoption by Government of India”.

73. Based on the information presented in Table 9, the rating of the results of Outcome 4 is assessed as satisfactory. The rationale for this rating can be traced to the outcome of the willingness of 5 banks to provide concessional loan finance for prospective users of CSH, systems, and the initiation of the use of ESCOs as an alternative for financing CSH systems installations.

3.3.6 Relevance

74. The CSH Project is **relevant** to the development priorities of India, notably the Integrated Energy Policy (IEP) of 2006 and the National Action Plan on Climate Change (NAPCC).
75. The CSH Project was funded under GEF 5 under OP 6 which was designed to promote the adoption of renewable energy through assistance in removing barriers and reducing implementation costs. The CSH Project is still relevant with the objective of OP 6.

3.3.7 Effectiveness and Efficiency

76. The effectiveness of the CSH Project has been **satisfactory** due to:

- Project assistance resulting in the adoption of 5 technical specifications and testing procedures by BIS for 5 CSTs demonstrated;
- the Project exceeding its targets for CSH installations for demonstration;
- cofinancing levels reaching US\$____, an indication of the strong level of interest generated by this Project;
- 5 financial institutions agreeing to provide concessional loan finance for CSH installations.

77. The efficiency of the CSH Project has been **satisfactory** for a range of reasons:

- the Project was completed within a period of 69 months, 9 months over the design period of 60 months;
- the Project achieved nearly all of its targets (in some cases exceeding these targets) through the use of a GEF grant of US\$4.4 million.

Table 9: Outcome 4 achievements against targets

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁹ |
|--|---|----------|--------|---------------------------|--|----------------------|
| Outcome 4.1: Enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks | No. of potential and feasible financial options for the application of CSH technologies identified and promoted by EOP | 0 | 2 | 3 | Three financial options identified were ESCO, regular channel of financing with financial incentive offered to beneficiary, and financing with banks at concessional lending rates with loan amount reduced by MNRE subsidy and UNDP support after commissioning of the CSH systems. | 6 |
| | No. of replication projects that use financial options by EOP | 0 | 30 | Not reported | | |
| | No. of banks/ financial institutions that agreed to finance CSH projects by EOP | 1 | 3 | 5 | This includes IREDA (who have included CSH for lending finance and provide loans on solar thermal systems and CSTs at normal interest rates), Syndicate Bank, State Bank of Patiala, United Bank of India, and State Bank of Bikaner & Jaipur (for CST loans at concessional (?) lending rate). This is the same indicator in Outcome 2.1 and is not necessary as an indicator for this Outcome | 6 |
| Output 4.1.1: Documented financial viability of CSH technologies, applications, and mitigation approaches of investment risks | No. of completed financial viability analyses of CSH technologies and applications by year 3 | 0 | 1 | 1 | Software for assessing the economics of CST based systems has been developed in 2015 | 6 |
| | Analysis of alternative financial options by year 3 | 0 | 1 | 1 | ESCO option was analysed as the alternative financial option and implemented as a part of Output 3.2.2. This is another case where this indicator could have been combined with the indicator in Output 3.2.2 concerning ESCOs.. | 5 |
| Outcome 4.2: Promulgation of favourable financial policies that promote increased use and promotion of CSH for | No. of implemented CSH projects that benefitted from the enforced policy and regulatory regimes on CSH technology applications by EOP | 0 | 28 | 0 | There is no policy environment for enforcing CSH projects. However, PMU has proposed to MNRE to consider solar thermal systems including CSH to be part of Renewable Energy purchase obligations [RPO] of states. A draft National policy on CSTs was prepared during 2016 through STFI, Pune and passed over to MNRE for consideration | 5 |

²⁹ Ibid 11

| Intended Outcome | Performance Indicator | Baseline | Target | Status of Target Achieved | Evaluation Comments | Rating ²⁹ |
|--|---|----------|--------|---------------------------|--|----------------------|
| low and medium temperature process heat applications | No. of banks/ financial institutions that agreed to finance CSH projects by EOP | 1 | 3 | 5 | <i>This is the same indicator in Outcomes 2.1 and 4.1 and is not necessary as an indicator for this Outcome</i> | 6 |
| Output 4.2.1 Formulated recommendations for financial and promotional policies and strategies for adoption by Government of India | No. of policy studies completed for inputs in the formulation of policies supportive of CSH system and application projects by year 3 | 0 | 1 | 1 | <i>This study completed in 2012 included all CSTs for formulation of policies on solar thermal programmes. The study was done by M/S CITRAN Consulting Organization, Bhubaneswar</i> | 6 |
| Overall Rating – Outcome 4 | | | | | | 3 |

3.3.8 Country Ownership and Drivenness

78. One of the primary reasons for the success of the CSH Project has been the strong level of ownership and drivenness of MNRE and the Government of India. A review of the PSC meeting minutes of the CSH Project provides strong indications of the level of participation of MNRE and its government partners in managing the progress of the CSH Project. As such, the TE team can conclude that country ownership and drivenness of the CSH Project can be rated as **highly satisfactory**.

3.3.9 Mainstreaming

79. The intended objective and outcomes of the CSH Project are successfully mainstreamed with:
- the UNDAF for India 2008 to 2012³⁰, specifically UNDAF CP Outcome 4.2: Communities are aware of their vulnerabilities and adequately prepared to manage and reduce disaster and environmental related risks, Output 4.3.2: Capacities build and pro poor initiatives supported at national and local levels to directly address environmental issues. One of the targets for this output is to “increase access to clean energy with focus on renewable energy technologies for remote areas”;
 - UNDAF for India for 2013 to 2017³¹, specifically UNDAF/CPD Outcome: Government, industry and other relevant stakeholders actively promote environmental sustainability and enhanced resilience of communities in the face of challenges of climate change, disaster risk and natural resource depletion”, with CP output of “access to clean energy is expanded to underserved communities and small-scale industries” by “demonstrating solutions to reduce barriers for investment into ???”.

3.3.10 Sustainability of Project Outcomes

80. In assessing sustainability of the CSH Project, the evaluators asked “how likely will the Project outcomes be sustained beyond Project termination?” Sustainability of these objectives was evaluated in the dimensions of financial resources, socio-political risks, institutional framework and governance, and environmental factors, using a simple ranking scheme:
- 4 = *Likely (L)*: negligible risks to sustainability;
 - 3 = *Moderately Likely (ML)*: moderate risks to sustainability;
 - 2 = *Moderately Unlikely (MU)*: significant risks to sustainability; and
 - 1 = *Unlikely (U)*: severe risks to sustainability; and
 - U/A = *unable to assess*.

Overall rating is equivalent to the lowest sustainability ranking score of the 4 dimensions. Details of sustainability ratings for the CSH Project are provided on Table 10.

81. The overall CSH Project sustainability rating is moderately unlikely (MU). This is primarily due to:
- The CSH Project being very successful in raising awareness and demonstrating the financial viability of CSH installations in educational institutes and industries with subsidies;

³⁰ http://www.in.undp.org/content/dam/india/docs/country_programme_action_plan.pdf - see pg 51

³¹ http://in.one.un.org/wp-content/uploads/2016/09/India_UNDAF202013-17_9Jul2012-1.pdf - see pgs 11 and 29

Table 10: Assessment of Sustainability of Outcomes

| Actual Outcomes (as of October 2017) against revised PRF of 2012 | Assessment of Sustainability | Dimensions of Sustainability |
|--|--|------------------------------|
| Actual Outcome 1.1: There is an enhanced understanding of CSH technologies, applications and markets by Government, academia, manufacturers of CSH equipment, and end-users of CSH technology. | <ul style="list-style-type: none"> • <u>Financial Resources:</u> financial resources for the upkeep and maintenance of CSH related websites (by STFI) was not confirmed during the evaluation, despite strong interest expressed by MNRE and stakeholders in the CSH industry; | 3 |
| | <ul style="list-style-type: none"> • <u>Socio-Political Risks:</u> Stakeholder interest in the continuation of information related to the CSH industry remains strong; | 4 |
| | <ul style="list-style-type: none"> • <u>Institutional Framework and Governance:</u> Gol support through JNNM for CSH information dissemination is strong; | 4 |
| | <ul style="list-style-type: none"> • <u>Environmental Factors:</u> No risks identified. | 4 |
| | Overall Rating | 3 |
| Actual Outcome 1.2: Standards and specifications have been adopted by the Bureau of Indian standards on CSH quality, safety and performance | <ul style="list-style-type: none"> • <u>Financial Resources:</u> No risk here since BIS will undertake further efforts to change standards if necessary; | 4 |
| | <ul style="list-style-type: none"> • <u>Socio-Political Risks:</u> It is unknown what reaction domestic CSH manufacturers may have to further changes to standards brought on by the adoption of international best practices for the CSH industry in India; | 3 |
| | <ul style="list-style-type: none"> • <u>Institutional Framework and Governance:</u> BIS is regarded as a strong institution in the development of standards and specifications. Enforcement of these standards and specifications through the testing laboratories has been developed, but not to best international standards; | 3 |
| | <ul style="list-style-type: none"> • <u>Environmental Factors:</u> Best international standards for the design and manufacture of CSH need to be adopted to improve efficiencies of CSH equipment and further reduce GHG emissions. | 3 |
| | Overall Rating | 3 |
| Actual Outcome 1.3: There are 2 capable and operational testing laboratories for the verification of CSH manufacturer claims and to provide guidance for CSH users to enable informed decisions | <ul style="list-style-type: none"> • <u>Financial Resources:</u> Funds for additional testing equipment (see Para ____) are not yet available despite the interest of the Gol to develop these into regional testing centers; | 3 |
| | <ul style="list-style-type: none"> • <u>Socio-Political Risks:</u> Personnel from testing laboratories and manufacturers would appreciate further improvements to the testing labs; | 4 |
| | <ul style="list-style-type: none"> • <u>Institutional Framework and Governance:</u> Further improvements to these testing laboratories would be supported institutionally through MNRE; | 4 |
| | <ul style="list-style-type: none"> • <u>Environmental Factors:</u> Capacity of these testing laboratories to adopt best international practices for testing CSH equipment still needs to be adopted to improve efficiencies of CSH equipment and further reduce GHG emissions. | 3 |
| | Overall Rating | 3 |
| Actual Outcome 2.1: The technical capacity and awareness of industrial professionals as well as end-users and | <ul style="list-style-type: none"> • <u>Financial Resources:</u> Financial resources for continued training of CSH O&M personnel and professionals has not been confirmed despite strong MNRE interest to continue training through NISE; | 3 |

Table 10: Assessment of Sustainability of Outcomes

| Actual Outcomes (as of October 2017) against revised PRF of 2012 | Assessment of Sustainability | Dimensions of Sustainability |
|---|--|---|
| O&M personnel has been strengthened. | <ul style="list-style-type: none"> • <u>Socio-Political Risks</u>: There is a critical mass of CSH stakeholders who wish to see a continuance of CSH-related training; • <u>Institutional Framework and Governance</u>: NISE with University of Pune are in place to continue CSH training; • <u>Environmental Factors</u>: Best international practices have not yet been adopted to reach optimal efficiencies of CSH equipment and maximize GHG emission reductions. <p style="text-align: right;">Overall Rating</p> | <p>4</p> <p>4</p> <p>2</p> <p>2</p> |
| Actual Outcome 2.2: CSH Project deliverables have raised awareness of CSH technology applications in India, but not to the extent where there has been widespread replication of CSH technology throughout India | <ul style="list-style-type: none"> • <u>Financial Resources</u>: Financial resources for the continued involvement of STFI (in Pune), maintenance of the Project website and dissemination of other CSH related journals has not yet been confirmed despite strong interest by MNRE for its continuance; • <u>Socio-Political Risks</u>: There is a critical mass of CSH stakeholders who wish to see a continuance of CSH information dissemination; • <u>Institutional Framework and Governance</u>: Project website was to be taken over by MNRE with STFI to assist in its upkeep. This arrangement has not yet been finalized as of December 2017; • <u>Environmental Factors</u>: No risks identified. <p style="text-align: right;">Overall Rating</p> | <p>3</p> <p>4</p> <p>3</p> <p>4</p> <p>3</p> |
| Actual Outcome 3.1: Due to CSH Project support and the availability of capital subsidies from JNNISM, there has been an increased number of CSH technologies demonstrated that can be applied for a diversity of applications ranging from cooking fuel to chilling. | <ul style="list-style-type: none"> • <u>Financial Resources</u>: It is unclear if financial resources are available under JNNISM for technical support similar to what UNDP provided during implementation of the CSH Project; • <u>Socio-Political Risks</u>: There is willingness of industrial entities to adopt CSH installations provided they are financially viable. As such, the 30% JNNISM subsidy may still be needed unless there are substantial improvements made to the quality of CSH equipment manufactured in India; • <u>Institutional Framework and Governance</u>: JNNISM subsidy is in place until 2020. Without a guarantee of subsidy after this date, there is a need for an improvement in CSH standards to best international practices that will possibly eliminate the need for the capital subsidy of 30% (if more efficient CSH equipment can generate more than 30% solar heating); • <u>Environmental Factors</u>: Best international practices have not yet been adopted to reach optimal efficiencies of CSH equipment and maximize GHG emission reductions. <p style="text-align: right;">Overall Rating</p> | <p>2</p> <p>4</p> <p>2</p> <p>2</p> <p>2</p> |
| Actual Outcome 3.2: Due to CSH Project support and the availability of capital subsidies from JNNISM, the technical and economic performance of CSH technologies supplied from | <ul style="list-style-type: none"> • <u>Financial Resources</u>: It is unclear if financial resources are available under JNNISM for technical support similar to what UNDP provided during implementation of the CSH Project; • <u>Socio-Political Risks</u>: There is willingness of industrial entities to adopt CSH installations provided they are financially viable. As such, the 30% JNNISM subsidy is needed unless there are substantial improvements made to the quality of CSH equipment manufactured in India; | <p>2</p> <p>4</p> |

Table 10: Assessment of Sustainability of Outcomes

| Actual Outcomes (as of October 2017) against revised PRF of 2012 | Assessment of Sustainability | Dimensions of Sustainability |
|---|---|------------------------------|
| India has improved, although further improvements can still be made. | <ul style="list-style-type: none"> • <u>Institutional Framework and Governance:</u> JNNSM subsidy is in place until 2020. Without a guarantee of subsidy after this date, there is a need for an improvement in CSH standards to best international practices that will possibly eliminate the need for the capital subsidy of 30% (if more efficient CSH equipment can generate more than 30% solar heating); • <u>Environmental Factors:</u> Best international practices have not yet been adopted to reach optimal efficiencies of CSH equipment and maximize GHG emission reductions. | 2 |
| | | 2 |
| | <u>Overall Rating</u> | 2 |
| | | |
| Actual Outcome 4.1: There is an enhanced understanding of the financial viability of CSH technologies and measures, sufficient to assess how CSH investments risks can be mitigated which includes promotion of the ESCO model as a future modality for scaled up installations of CSH technologies. | <ul style="list-style-type: none"> • <u>Financial Resources:</u> Subsidies still are necessary for the long-term transformation of the market for low process heating from fossil fuels to CSTs. These may not be in place by 2020; • <u>Socio-Political Risks:</u> Sufficient awareness of the financial viability of CSH installations has been built by the Project, creating willingness of potential users to invest, provided there are subsidies involved; • <u>Institutional Framework and Governance:</u> MNRE must institutionally address the need for improving the performance of the CSH equipment to best international standards which could eliminate the need of capital subsidies; • <u>Environmental Factors:</u> Best international practices have not yet been adopted to reach optimal efficiencies of CSH equipment and maximize GHG emission reductions. | 2 |
| | | 3 |
| | | 2 |
| | | 2 |
| | <u>Overall Rating</u> | 2 |
| Actual Outcome 4.2: Favourable financial policies are being considered to increase the use and promotion of CSH technologies; however, these policies have yet to be promulgated. | <ul style="list-style-type: none"> • <u>Financial Resources:</u> Financial resources are not yet in place to address the need for developing CSH standards that are in line with best international practices; • <u>Socio-Political Risks:</u> A lesser number of potential CSH investors may not accept CSH installations without subsidies due to longer payback periods of investment; • <u>Institutional Framework and Governance:</u> MNRE are considering financial policies but may not promulgate them unless there are measures undertaken to adopt improved efficiencies of CSH equipment manufactured in India, and reduce the risks of financial loans for some CSH installations; • <u>Environmental Factors:</u> Best international practices have not yet been adopted to reach optimal efficiencies of CSH equipment and maximize GHG emission reductions. | 2 |
| | | 2 |
| | | 2 |
| | | 2 |
| | <u>Overall Rating</u> | 2 |
| | | |
| | <u>Overall Rating of Project Sustainability:</u> | 2 |

- The possibility that the number of willing CSH investors is reduced with the absence of the 30% subsidy (which would result in payback periods that may not be acceptable to the proponent);
- No official position yet from MNRE on increasing foreign partnerships to improve the performance of CSH equipment manufactured in India with best practices, and possibly eliminate the need for subsidies.

3.3.11 Impacts

82. The primary impact of the CSH Project has been raising awareness of the technical viability of CSH installations on reducing the use of fossil fuels for social cooking and various industrial applications. To some extent, it has also demonstrated the financial viability, especially to those users who can accept a longer payback period of a CSH investment. The Project has generated considerable interest amongst a wide range of stakeholders from government to CSH manufacturers and suppliers in India to end users such as educational institutes and several industrial and commercial entities.

4. CONCLUSIONS, RECOMMENDATIONS AND LESSONS

83. The CSH Project has been pivotal in bringing increased enhanced awareness through several knowledge products, awareness-training workshops and demonstrations of CSH technologies and its applicability for medium process heat applications in India. This general conclusion has been made possible through a well-designed project that was well researched and supported by numerous stakeholder consultations during the design process, and there is strong management by MNRE according to details provided in the CSH ProDoc.
84. Despite these outstanding results of the CSH project, less than 1% of CSH potential has been realized through this Project. In addition, much of the installed CSH capacity has been subsidized, and that without the 30% capital subsidy, there are doubts as to whether or not all potential CSH beneficiaries would embrace a CSH investment without the subsidy (which would increase the payback periods to unacceptable levels to some proponents). Notwithstanding, there is not much doubt that further support is required to transform and scale-up the market for low and medium temperature process heat applications using CSH systems to exploit vast untapped potential. The Indian CSH industry needs international inputs to evolve into an industry capable of producing durable high efficiency CSH systems at lower costs, improved quality, precision, durability. This would include adoption of best international practices by the industry, investments in upgrading the manufacturing and commissioning facilities, and continual improvements into the adopted BIS standards for CSH equipment and testing laboratories.
85. With the end of this UNDP-GEF project and the mid-point of the UNIDO-GEF project, donor support for the momentum built by the UNDP-GEF CSH Project could be sustained with the 2-year remaining period of the UNIDO-GEF project. However, efforts are required over the next 2 years to prepare and obtain approval for a project funded with donor resources to transform the market for low and medium temperature process heat applications using CSH systems that will involve international inputs.

4.1 Corrective actions for the design, implementation, monitoring and evaluation of the project

86. Action 1 (to MNRE and UNDP): To improve design of these projects, project preparations should include realistic targets for GHG emission reduction estimates that reflect:
- few if any emission reductions in the early years;
 - followed by increasing levels of GHG emission reductions towards the latter part of the project when awareness and knowledge levels and capacity of stakeholders has been strengthened, and investments into GHG emission reduction technologies can be realized.

4.2 Actions to follow up or reinforce initial benefits from the project

87. Action 2 (to MNRE). Seek required resources to continue supporting the various public platforms that disseminate information and technical assistance on CSH technologies. Financial resources for the continuation of the STFI helpline, operation and maintenance of the website on CSH technologies with its e-newsletters and magazine. Disruptions in the operations of the STFI helpline and website would blunt momentum of the Project in building confidence in prospective investors into solar concentrating technologies.

88. Action 3 (to MNRE). Provide further support from either MNRE or donors for additional testing equipment at the 2 CSH testing laboratories in Pune and Gurgaon. The current inventory of equipment at these testing laboratories will need to be upgraded to ensure these laboratories can support the testing of CSH equipment according to best international practices.
89. Action 4 (to MNRE). Issue performance-based benchmarking for different CSH technologies using analysis of performance monitoring data of existing systems with NISE. **To be elaborated upon in final draft.**
90. Action 5 (to MNRE). Follow-up on the development of over 800 potential CSH projects that were identified by this Project. Follow-up should include energy audits of these potential projects, and identification of potential and appropriate CSH technologies that may be available in India over the next 5 years (see Action 6 regarding the need for foreign technical assistance to improve the efficiencies of CSH equipment currently available in India). This would include CSH technologies that have significantly higher efficiencies resulting from expected foreign partnerships between domestic and foreign CSH equipment manufacturers.

4.3 Proposals for future directions underlining main objectives

91. Action 6 (to Government of India, specifically MNRE): Capitalize on the outputs of CSH Project to sustain CSH market transformation and develop India as a global leader in CSH technologies. The vision should be that the Indian CSH industry can transform itself to manufacture reliable and durable and high-quality CSH equipment. The impact of such an effort will likely reduce production costs and make Indian CSH equipment financially viable for its users, notably the industrial sector. Activities to be undertaken would include:
- Promoting CSH as an industry through:
 - focusing on developing Indian CSH manufacturing towards being a global hub to cater other developing countries (who are members of the International Solar Alliance or ISA) to help them harness solar process heat potential;
 - helping CSH manufacturers to explore global market through ISA Secretariat and promoting CSH products made in India;
 - encouraging foreign partnerships with local CSH companies;
 - developing professionals to serve as owner's engineer to provide potential users with impartial advice (and serving as a systems integrator) on the best CSH equipment to deploy at a particular location or application for optimal energy performance;
 - Financing the evolution of the CSH industry through:
 - creating a favourable business environment for energy performance contracting, the impact of which will force CSH businesses to self-improve. Creation of this favourable business environment would include partial performance guarantee funds to encourage ESCOs that some of their risks would be covered with government funds;
 - providing soft financial support to CSH manufacturers to finance the upgrading of enhanced CSH production lines that meet international standards;
 - inclusion of process heat with mandatory targets set for solar through renewable energy purchase obligations or RPOs for issue of certificates such as REC or ESCERTS (in PAT) for quantum of process heat generated through CSH;
 - continuing financial support to support CSH industry's transition towards improved efficiency of CSH equipment produced in India by:
 - transitioning current support into performance-based subsidies or loans (e.g. actual rating of CSH system, penalty for non-performance as per rating, use of high efficiency materials such as glass mirrors);

- providing soft loan support for the purchase of higher efficiency CST manufacturing equipment;
 - targeting subsidy for other key items such as storage and innovative components instead of subsidy for reflectors alone;
 - Continuing the strengthening of operational support for testing centres for CSH equipment through:
 - NABL-accrediting of all test centers;
 - provision of mobile testing facilities for periodic post-commissioning performance;
 - provision of component testing equipment;
 - provision of equipment for long-term durability testing;
 - enabling the periodic testing of suppliers to monitor performance consistency of rated system;
 - training of test center personnel;
 - Technician training on higher precision manufacturing methods for CSH equipment. This can be achieved through stronger linkages with Skill India or Surya Mitra mission;
 - Vendor and technology neutral tendering. Without neutral tendering, and users may not likely source the most cost-effective CSH solutions for their businesses;
 - Introduce system efficiency rating system for various CSH systems in addition to benchmarking;
 - Develop Standard Operating Procedures (SOP) for owners and operators of CSH systems for the purposes of proper CSH testing, performance monitoring, system installation and commissioning.
92. Action 7 (to UNIDO-GEF): Leverage CSH Project outputs²⁰ for the remaining 2 years of the UNIDO project to assist the CSH industry in India to become a global leader. Some areas of focus for the UNIDO project can include:
- modernization of CSH manufacturing lines;
 - manufacturing in India of key components that are imported (e.g. reflectors);
 - support for financial products (e.g. soft loans for modernization of manufacturing facilities);
 - improving workmanship of CSH products through Skill India or Surya Mitra mission;
 - developing and implementing labels for the branding of CSH systems to increase confidence in reliability and durability.
93. Action 8 (to Government of India, specifically MNRE): Based on the recommendations in Action 6, the following activities should be undertaken to ensure continued long-term support for the evolution of India's CSH industry:
- Commence preparation of a DPR in early 2018 to support the CSH industry modernization, a project that would commence in 2020. The rationale for this recommended activity is that CSH industry modernization in India may take longer than 2.5 years, after which the UNIDO-GEF Project will have exhausted its resources;

²⁰ This would include: a) awareness raising products (website, magazine, newsletters, videos and helpline); b) 4 BIS standards for CSH technologies (2 near completion and 2 in pipeline); c) 33 CSH manufacturers out of which 15 are Channel partners; d) 250 installed CSH systems (consisting of 6 technologies, various industrial applications and on-line performance monitoring data); e) National and regional CSH testing centers; f) Trained technicians; g) 4 ESCO projects; h) 5 financial institutions ready for financing CST investments; and i) Inventory of 800 potential CSH investments.

- Make available DNI charts for various locations in different climatic zone. The rationale for this recommended activity is to help investors and end-users make informed decision for technology selection to suit their needs.

4.4 Best and worst practices in addressing issues relating to relevance, performance and success

94. Best practice: The CSH Project was managed by a highly qualified professional and concentrated solar technologies who also possessed excellent managerial and interpersonal skills. The CSH Project was truly fortunate to have had the services of this Project manager throughout the entire duration of the Project.
95. Best practice: A well prepared and designed project is essential to achieve its objectives. In the case of the CSH Project, a clear and concise project document with clear activities and targets allowed the PMU to efficiently implement a successful project that demonstrated the viability of CSH technologies for industrial and social cooking activities. Furthermore, the successful completion of other soft activities (such as training with specialized solar institutes in India, and workshops amongst government, manufacturers and end-users ideas on improving the CSH industry in India, and exploring innovative financial mechanisms for further CSH deployment) was key to providing continued interest in CSH technologies for various applications in India.
96. Best practice: The Project demonstrated excellent skills at forming effective partnership arrangements with a wide range of stakeholder to successfully demonstrate CSH viability in India for industrial and social applications. The Project effectively engaged other government agencies (such as BIS), research institutes (NISE), consulting firms, academia (University of Pune), CSH manufacturers and suppliers in India, and several CSH users from over 127 industrial entities and educational institutes throughout India. The volume of stakeholders engaged on this Project is impressive, with the appropriate personalities of the PMU being able to facilitate these partnerships.

APPENDIX A – MISSION TERMS OF REFERENCE FOR CSH PROJECT TERMINAL EVALUATION

INTRODUCTION

In accordance with UNDP and GEF M&E policies and procedures, all full and medium-sized UNDP support GEF financed projects are required to undergo a terminal evaluation upon completion of implementation. These terms of reference (TOR) sets out the expectations for a Terminal Evaluation (TE) of the *Market development and Promotion of Solar Concentrator based Process Heat Applications in India – CSH India (Concentrating Solar Heat Applications)* (PIMS 4284)

The essentials of the project to be evaluated are as follows:

PROJECT SUMMARY TABLE

| | | | | |
|-----------------------------|---|---|----------------------------------|---------------------------------|
| Project Title: | CSH India (Concentrating Solar Heat Applications) | | | |
| GEF Project ID: | 77828 (GEF PMIS ID) | | at endorsement (million US\$) | at completion (million US\$) |
| UNDP Project ID: | 4284 (UNDP PIMS ID) 61446 (Atlas ID) | GEF financing: | 4.400 | |
| Country: | India | IA/EA own: | | |
| Region: | Asia Pacific | Government (Grand subsidy) (MNRE in kind): | 6.000 1.350 | |
| Focal Area: | Climate Change GEF-4 | Other: Industries in cash Financial Institutions | 6.000 6.000 | |
| FA Objectives, (OP/SP): | SP-3 GEF-4 | Total co- financing: | 19.350 | |
| Executing Agency: | Ministry of New and Renewable Energy Resources (MNRE) | Total Project Cost: | 23.750 | |
| Other Partners involved: | | ProDoc Signature (date project began): actual | | August 2011 (28 March 2012) |
| | | (Operational) Closing Date: | Proposed: July 2016 | Actual: September 2017 |

Objective and Scope

The overall goal of this GEF-UNDP-MNRE project is the reduction of GHG emissions from low and medium temperature process heat applications in India through the use of CSH systems. The project objective is increased use and promotion of CSH systems for low and medium temperature process heat applications, which was envisaged to be achieved by the integrated removal of the key barriers that prevent the wider adoption of CSH technologies in India. The project was designed so as to complement the ongoing effort of MNRE to promote the use of Solar Concentrators for process heat applications by overcoming various identified existing barriers (in technology, awareness, capacity, market and financial) so as to enable it to position the Indian CSH industry for further on-going sustained growth after the end of this project. The main objective was to increase the use and promotion of CSH systems for low and medium temperature process heat applications. The overall project objective was to reduce the GHG emission reduction of the order of

32,900 tCO₂ equivalent through technical support for setting up demonstration and replication projects cumulating to 45,000 m² collector area. This was envisaged to be achieved by tripling the annual sales to 15,000 m² per year during the project period of five years i.e. by 2017 across India.

The four key envisaged outcomes from the project were

- (i) Technical capacity development,
- (ii) Awareness enhancement and capacity building,
- (iii) Pilot demonstration of CSH technologies for various applications and
- (iv) Sustainable financial approach in the adoption of CSH technologies and applications.

The major components along with planned work activities and expected outcomes of the project are described in brief in the following section.

• **Component 1: Technical capacity development**

The activities under this component focused on developing the needed understanding and technology capacity about CSH technologies, systems and its various applications for low temperature process needs in small scale industries in India so as to enable the envisaged growth of deployment of CSH systems across the country. Outcome of the component this addresses the need to develop a better understanding of the five main solar concentrator technologies, the performance of existing installations, markets for CSH in India; and development of technology application information packages.

Various outcomes and sub activities to achieve the same under this component are as follows:

- Enhanced understanding of CSH technologies, applications and markets
 - Performance assessment of existing installations
 - Technology assessment of CSH technologies
 - Market assessment for solar process heat applications
- Development of technology application information Packages
 - Performance assessment of existing installations
 - Technology assessment of CSH technologies
 - Market assessment for solar process heat applications
 - Development of technology application information packages
- Adoption of standards and specifications for guidance of manufacturers and users for assurance of CSH quality, safety, and performance through development of CSH performance standards and technology specifications
 - Development of performance measurement standards, test protocols, and minimum performance norms for CSH applications
 - Development of field performance monitoring guidelines for CSH end-use applications
 - Development of specifications for materials/ components/systems for CSH applications
 - Completion of the process for consideration and adoption as draft national standards by BIS
 - Completion of the process for standards and specifications adoption as international standards by ISO
- Adequately capable and operational testing laboratories for verification of manufacturer claims and guidance of CSH users to enable informed decisions for developing CSH system components and establishing equipment testing facilities
 - “Proof-of-concept” testing of new technologies at SEC
 - Establishment of a national testing facility for CSH technologies and applications at SEC
 - Strengthening of one regional testing facility for CSH technologies and applications

• **Component 2: Awareness enhancement and capacity building**

This component mainly deals with the awareness creation and capacity building of key CSH stakeholders for the promotion of CSH technologies for process heat applications in India. The objective is to overcome the identified barrier of lack of awareness amongst potential user segments, limited technical ability at the end user level to properly operate and maintain CSH systems, and a shortage of trained technical and scientific manpower to serve the CSH industry.

Various outcomes and sub activities to achieve the same under this component are as follows:

- Trained manufacturers/vendors, installers and CSH users
 - Training needs assessment
 - Development of training programmes and materials for different stakeholders
 - Organization and conduct of training programmes
 - Organization and conduct of an international study tour
- More trained technical consultants that provide technical services to both CSH system components & equipment manufacturers and user
 - Development of training programme and material
 - Organization and conduct of 4 training programmes
- Established and supported industry academic partnership through research programmes to build future technical capacities
 - Design and implementation of an academic program involving courses and applied research of CSH technologies.
- Trained staff at SEC and staff at regional testing center
 - Organization and conduct of international training programme on testing
 - Organization and conduct of national training programmes on testing
- Completed awareness enhancement programmes for policy makers, academicians, industries, financial institutions, etc. to facilitate replications
 - Organization and conduct of International CSH conference and exhibition in year 2 and 4.
 - Organization and conduct of awareness programmes (20 numbers)
- Completed promotional campaign for CSH
 - Design and publication of advertisements in industrial magazines, design and display of hoardings in industrial clusters, participation in industrial exhibitions and trade fairs
- Established Concentrating Solar Heat Technology Platform and is operational
 - CSH Technology Platform formation and facilitation
- Documentations on the project outputs, case studies, best practices and lessons learnt disseminated to ensure larger replication
 - Design, launching and operation of project website
 - Publication of quarterly project newsletter
 - Production and publication of brochures, case study reports, and a compendium that includes process documentation and project results
- **Component 3: Pilot demonstration of CSH technologies for various applications**
 - Increased number of commercial and near-commercial CSH technologies for diversity of applications
 - Completed feasibility studies for demonstration and replication projects of various CSH technology applications
 - Conduct of the feasibility studies and approval of applications for support for completed feasibility studies
 - Completed Detailed Project Reports (DPRs) for demonstration projects
 - Preparation of DPRs and approval of applications for support for completed DPR
 - Developed and commissioned demonstration projects in at least 5 sectors
 - Installation and commissioning of demonstration projects
 - Conduct of continuous performance monitoring of commissioned and operational demonstration projects for at least one month
 - Results of the performance monitoring, analysis, and evaluation for demonstration projects
 - Performance monitoring and analysis of demonstration projects
 - Evaluation of demonstration projects
 - Improved technical and economic performance of commercial and near-commercial CSH technologies in an increased diversity of applications
 - Documentation of results of demonstration and replication projects
 - Development and maintenance of CSH projects database
 - Preparation of case studies
 - Completed performance monitoring, analysis and overall evaluation for demonstration and replication projects
 - Set the criteria for selection and approval of applications for support of replication projects

- Installation and commissioning of replication projects
- Performance monitoring and analysis of replication projects
- Conduct of the overall evaluation of demo and replication projects

• **Component 4: Sustainable financial approach in the adoption of CSH technologies and applications in India**

- Enhanced understanding of the financial viability of CSH technologies and measures to mitigate investment risks
 - Documented financial viability of CSH technologies, applications, and mitigation approaches of investment risks
 - Analysis of financial viability of CSH technologies and applications, and comparative evaluation with alternative or competing solutions such as biomass energy or energy efficiency
 - Assessment of alternative financial options for mitigation of investment risks
- Promulgation of favourable financial policies that promote increased use and promotion of CSH technologies for low and medium temperature process heat applications
 - Formulated recommendations for financial and promotional policies and strategies for adoption by Government of India
 - Assessment and recommendations for policies on financial incentives, schemes and mechanisms

The TE will be conducted according to the guidance, rules and procedures established by UNDP and GEF as reflected in the UNDP Evaluation Guidance for GEF Financed Projects.

The objectives of the evaluation are to assess the achievement of project results, and to draw lessons that can both improve the sustainability of benefits from this project, and aid in the overall enhancement of UNDP programming.

• **EVALUATION APPROACH AND METHOD**

An overall approach and method²¹ for conducting project terminal evaluations of UNDP supported GEF financed projects have developed over time. The evaluation should include a mixed methodology of document review, interviews, and observations from project site visits, at minimum, and the evaluators should make an effort to triangulate information. The evaluator is expected to frame the evaluation effort using the criteria of **relevance, effectiveness, efficiency, sustainability, and impact**, as defined and explained in the [UNDP Guidance for Conducting Terminal Evaluations of UNDP-supported, GEF-financed Projects](#). The international consultant will be the team leader and coordinate the evaluation process to ensure quality of the report and its timely submission. The national consultant will provide supportive roles both in terms of professional back up, translation etc. The evaluation team is expected to become well versed as to the project objectives, historical developments, institutional and management mechanisms, activities and status of accomplishments. Information will be gathered through document review, group and individual interviews and site visits.

A set of questions covering each of these criteria have been drafted and are included with this TOR ([Annex C](#)). The evaluator is expected to amend, complete and submit this matrix as part of an evaluation inception report, and shall include it as an annex to the final report.

The evaluation must provide evidence-based information that is credible, reliable and useful. The evaluator is expected to follow a participatory and consultative approach ensuring close engagement with government counterparts, in particular the GEF operational focal point, UNDP Country Office, project team, UNDP GEF Technical Adviser based in the region and key stakeholders. The evaluator is expected to conduct a field mission to various project stakeholder locations including the following project field sites viz. New Delhi, Gurgaon, Pune, Chennai and Bangalore etc. Interviews will be held with the following organizations and individuals at a minimum but not limited to:

- Relevant personnel at UNDP Country Office in New Delhi, India and Program Officer in-charge of the Project
- National Project Director (NPD)

²¹ For additional information on methods, see the [Handbook on Planning, Monitoring and Evaluating for Development Results](#), Chapter 7, pg. 163

- National Project Coordinator (NPC)
- Project Management Unit (PMU)
- Relevant project stakeholders like RTA – UNDP BKK, NISE, BIS, STEFI, BEE, MoEFCC, SNAs, UNIDO, former NPD, consultants like PwC, IT Power, APITCO, etc.

The evaluator will review all relevant sources of information, such as the project document, mid-term review (MTR) report, project reports – including Annual APR/PIR, project budget revisions, midterm review, progress reports, GEF focal area tracking tools, project files, national strategic and legal documents, and any other materials that the evaluator considers useful for this evidence-based assessment. A list of documents that the project team will provide to the evaluator for review is included in [Annex B](#) of this Terms of Reference.

• EVALUATION CRITERIA & RATINGS

An assessment of project performance will be carried out, based against expectations set out in the Project Logical Framework/Results Framework (see [Annex A](#)), which provides performance and impact indicators for project implementation along with their corresponding means of verification. The evaluation will at a minimum cover the criteria of: **relevance, effectiveness, efficiency, sustainability and impact**. Ratings must be provided on the following performance criteria. The completed table must be included in the evaluation executive summary. The obligatory rating scales are included in [Annex D](#).

| Evaluation Ratings: | | | |
|--------------------------------|--------|---|--------|
| 1. Monitoring and Evaluation | rating | 2. IA& EA Execution | rating |
| M&E design at entry | | Quality of UNDP Implementation (IA) | |
| M&E Plan Implementation | | Quality of Execution - Executing Agency (EA) | |
| Overall quality of M&E | | Overall quality of Implementation / Execution | |
| 3. Assessment of Outcomes | rating | 4. Sustainability | rating |
| Relevance | | Financial resources: | |
| Effectiveness | | Socio-political: | |
| Efficiency | | Institutional framework and governance: | |
| Overall Project Outcome Rating | | Environmental: | |
| | | Overall likelihood of sustainability: | |

• PROJECT FINANCE / COFINANCE

The Evaluation will assess the key financial aspects of the project, including the extent of co-financing planned and realized. Project cost and funding data will be required, including annual expenditures. Variances between planned and actual expenditures will need to be assessed and explained. Results from recent financial audits, as available, should be taken into consideration. The evaluator(s) will receive assistance from the Country Office (CO) and Project Team to obtain financial data in order to complete the co-financing table below, which will be included in the terminal evaluation report.

| Co-financing (type/source) | UNDP own financing (mill. US\$) | | Government (mill. US\$) | | Partner Agency (mill. US\$) | | Total (mill. US\$) | |
|-------------------------------|------------------------------------|--------|----------------------------|--------|--------------------------------|--------|-----------------------|--------|
| | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual |
| Grants | | | | | | | | |
| Loans/Concessions | | | | | | | | |
| • In-kind support | | | | | | | | |
| • Other | | | | | | | | |
| Totals | | | | | | | | |

• MAINSTREAMING

UNDP supported GEF financed projects are key components in UNDP country programming, as well as regional and global programmes. The evaluation will assess the extent to which the project was successfully mainstreamed with other UNDP priorities, including poverty alleviation, improved governance, the prevention and recovery from natural disasters, and gender. The evaluation will examine this project's contribution to the United Nations Development Assistance Framework (UNDAF).

• IMPACT

The evaluator will assess the extent to which the project is achieving impacts or progressing towards the achievement of impacts. Key findings that should be brought out in the evaluations include whether the project has demonstrated: a) verifiable improvements in ecological status, b) verifiable reductions in stress on ecological systems, and/or c) demonstrated progress towards these impact achievements.²

• CONCLUSIONS, RECOMMENDATIONS & LESSONS

The evaluation report must include a chapter providing a set of **conclusions, recommendations and lessons**. Conclusions should build on findings and be based in evidence. Recommendations should be prioritized, specific, relevant, and targeted, with suggested implementers of the recommendations. Lessons should have wider applicability to other initiatives across the region, the area of intervention, and for the future.

• IMPLEMENTATION ARRANGEMENTS

The principal responsibility for managing this evaluation resides with the UNDP CO in (New Delhi). The UNDP CO will contract the evaluators and ensure the timely provision of per diems and travel arrangements within the country for the evaluation team. The Project Team will be responsible for liaising with the Evaluators team to set up stakeholder interviews, arrange field visits, coordinate with the Government etc.

Throughout the period of evaluation, the evaluation team will liaise closely with the Programme Officer/ Adviser/Project Manager, the concerned agencies of the Government, any members of the international team of experts under the project and the counterpart staff assigned to the project. The team can raise or discuss any issue or topic it deems necessary to fulfill its task, the team, however, is not authorized to make any commitments to any part on behalf of UNDP/GEF or the Government.

Logistics

The evaluation team will conduct a mission visit to New Delhi and selected project sites, to meet with relevant project stakeholders. This visit will also include meetings with the officials of UNDP, the Implementing Partner, stakeholders from other institutions and ministries related to the project.

After the initial briefing by UNDP CO, the review team will meet with the National Project Director (NPD), National Project Coordinator (NPC) and the GEF Operational Focal Point as required.

• EVALUATION TIMEFRAME

The total duration of the evaluation will be 30 working days according to the following plan:

| Activity | Timing | Completion Date |
|-------------------------|---------|-----------------------|
| Preparation | 3 days | 1 September 2017 |
| Evaluation Mission | 10 days | 11- 20 September 2017 |
| Draft Evaluation Report | 12 days | 5 October 2017 |
| Final Report | 5 days | 25 October 2017 |

• EVALUATION DELIVERABLES

The evaluation team is expected to deliver the following:

| Deliverable | Content | Timing | Responsibilities |
|-------------------------|--|--|------------------------------|
| Inception Report | Evaluator provides clarifications on timing and method | No later than 2 weeks before the evaluation mission. | Evaluator submits to UNDP CO |
| Presentation | Initial Findings | End of evaluation mission | To project management, UNDP |

² A useful tool for gauging progress to impact is the Review of Outcomes to Impacts (ROtI) method developed by the GEF Evaluation Office: [ROtI Handbook 2009](#)

| | | | |
|---------------------------|--|---|--|
| | | | CO |
| Draft Final Report | Full report, (per annexed template) with annexes | Within 2 weeks of the evaluation mission | Sent to CO, reviewed by RTA, PCU, GEF OFPs |
| Final Report* | Revised report | Within 1 week of receiving UNDP comments on draft | Sent to CO for uploading to UNDP ERC. |

*When submitting the final evaluation report, the evaluator is required also to provide an 'audit trail', detailing how all received comments have (and have not) been addressed in the final evaluation report. See Annex I for an audit trail template.

• TEAM COMPOSITION

The evaluation team will be composed of 2 consultants (*1 international /1 national evaluators*). The international consultant will be designated as the Team Leader and will be responsible for finalizing the report. The consultants shall have prior experience in evaluating similar projects. Experience with GEF financed projects is an advantage. The evaluators selected should not have participated in the project preparation and/or implementation and should not have conflict of interest with project related activities.

The International Consultant (Team Leader) must present the following qualifications and professional background:

Years of experience

- Professional background in project evaluations of renewable energy, solar energy and climate change mitigation projects is essential. Experience in evaluating projects on renewable energy, solar energy, specifically in the concentrating solar and solar thermal sector is desirable. A minimum of 15 years of relevant experience in monitoring and evaluating donor driven projects (preferably GEF, World Bank, or UN);

Competencies:

- Highly knowledgeable of participatory monitoring, review and evaluation processes, and experience in review and evaluation of technical assistance projects with major donor agencies;
- Familiar with solar energy policies, solar concentrator and solar thermal technologies and projects through management and / or implementation or through consultancies in review and evaluation of donor funded projects.
- Understanding of CO2 emission reduction calculations (including IPCC, GEF procedure and implementation of its recommendations that contribute to global benefits;
- Familiar with GEF rules, regulations and project reviews and evaluations;
- Demonstrated ability to assess complex situations, succinctly, distil critical issues, and draw forward-looking conclusions and recommendations;
- Ability and experience to lead multi-disciplinary and national teams, and deliver quality reports within the given time.
- Writing and communication will be in English, and he/she must have excellent communication skills in English. The consultant must bring his/her own computer/ laptop and related equipment.

The evaluation team shall conduct debriefing for the UNDP Country Office, NPD, NPC, Project Management Unit and UNDP BRH, in India towards the end of the evaluation mission. The international consultant shall lead presentation of the draft review findings, creating the recommendations, and shall lead the drafting and finalization of the terminal evaluation.

Note: Candidates meeting minimum qualification and experience as stated above will get 70% marks, additional marks will be awarded for additional expertise.

EVALUATOR ETHICS

Evaluation consultants will be held to the highest ethical standards and are required to sign a Code of Conduct (Annex E) upon acceptance of the assignment. UNDP evaluations are conducted in accordance with the principles outlined in the [UNEG 'Ethical Guidelines for Evaluations'](#)

PAYMENT MODALITIES AND SPECIFICATIONS

| % | Milestone |
|-----|--|
| 10% | Following submission and approval of the TE inception report |
| 30% | Following submission and approval of the 1ST draft terminal evaluation report |
| 60% | Following submission and approval (UNDP-CO and UNDP RTA) of the final terminal evaluation report |

APPLICATION PROCESS

Applicants are requested to apply online only. Individual consultants are invited to submit applications together with their CV for these positions. The application should contain a current and complete C.V. in English with indication of the e-mail and phone contact. Shortlisted candidates will be requested to submit a price offer indicating the total cost of the assignment (including daily fee, per diem and travel costs).

UNDP applies a fair and transparent selection process that will take into account the competencies/skills of the applicants as well as their financial proposals. Qualified women and members of social minorities are encouraged to apply.

• EVALUATION CRITERIA

Cumulative analysis

The award of the contract shall be made to the individual consultant whose offer has been evaluated and determined as:

- Responsive.

Having received the highest score out of a pre-determined set of weighted technical and financial criteria specific to the solicitation.

Only candidates obtaining a minimum of 49 points (70% of the total technical points) would be considered for the Financial Evaluation.

- Technical Criteria weight - 70%;
- Financial Criteria weight - 30%.

Evaluation Criteria:

- Qualification of the Consultant: 20 Marks;
- Relevant work Experience: 30 Marks;
- Proposed Work Plan for undertaking the task: 15 Marks;
- Time Line for completion of the Task: 5 Marks.

• Annexes to the TOR

- Annex 1: Offeror's Letter to UNDP Confirming Interest and Availability for the Individual Contractor Assignment
- Annex 2: General Terms and Conditions for ICs (in separate document)
- Annex 3: P-11 form for ICs (in separate document)

Above documents can be found 'Forms and Documentation for Individual Contractor' column in career section. Please find link below:

<http://www.in.undp.org/content/india/en/home/operations/careers/>

• Documents to be submitted by Consultants

- Offeror's Letter to UNDP Confirming Interest and Availability for the Individual Contractor Assignment
- Updated and signed P-11 form for ICs
- Proposed work methodology with timeline
- Updated CV with contact details of three references.

Please note following components have to be covered while giving financial proposal:

- Per day consultancy fee;
- Rates for one flight ticket for Home station-New Delhi-Home station, please note it has to be economy class only.

Notes:

- Any kind of miscellaneous charges i.e. internet, phone etc. would not be reimbursed;
- Individuals working with institutions may also apply, contract would be issued in the name of institution for the specific services of individual;
- Please note proposals without financial proposal will not be considered;
- CV, Financial proposal and proposed work plan can be clubbed in one file for uploading;
- The consultants must bring his/her own computing equipment

APPENDIX B – MISSION ITINERARY (FOR OCTOBER AND NOVEMBER 2017)

To be completed in final draft

| # | Activity | Stakeholder involved | Place |
|-------------------------------------|--|----------------------|-----------|
| October 25, 2017 (Wednesday) | | | |
| | Arrival of Roland Wong in New Delhi | | |
| October 26, 2017 (Thursday) | | | |
| 1 | Evaluation debriefing meeting with Dr. S.N. Srinivas, Programme Officer and Ms. Pretti Soni, Energy and Environment Cluster Leader | UNDP | New Delhi |
| 2 | Meeting with | MNRE | New Delhi |
| | | | |
| | Travel by air to Pune | | |
| October 27, 2017 (Friday) | | | |
| | | | |
| | | | |
| | | | |
| | Travel by air to Hyderabad | | |
| October 28, 2017 (Saturday) | | | |
| | | | |
| | | | |
| | Travel by air to Chennai | | |
| October 29, 2017 (Sunday) | | | |
| | | | |
| | | | |
| | Travel back to New Delhi | | |
| October 30, 2017 (Monday) | | | |

| # | Activity | Stakeholder involved | Place |
|-------------------------------------|----------|----------------------|-------|
| | | | |
| | | | |
| October 31, 2017 (Tuesday) | | | |
| | | | |
| | | | |
| | | | |
| November 1, 2017 (Wednesday) | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| November 2, 2017 (Thursday) | | | |
| 14 | | | |
| November 3, 2017 (Friday) | | | |
| | | | |
| November 4, 2017 (Saturday) | | | |
| 15 | | | |
| ..., 2017 (...) | | | |
| | | | |
| ..., 2017 (...) | | | |
| | | | |
| ..., 2017 (...) | | | |
| | | | |
| ..., 2017 (...) | | | |
| | | | |
| ..., 2017 (...) | | | |
| | | | |

Total number of meetings conducted: 15

APPENDIX C – LIST OF PERSONS INTERVIEWED

To be completed in final draft

This is a listing of persons contacted in New Delhi, Pune, Hyderabad, Chennai and Salem (unless otherwise noted) during the Terminal Evaluation Period only. The Evaluation Team regrets any omissions to this list.

1. Ms. Preeti Soni, Energy and Environment Cluster Lead, UNDP India, New Delhi;
2. Dr. S.N. Srinivas, Programme Officer, UNDP India, New Delhi;
3.

APPENDIX D – LIST OF DOCUMENTS REVIEWED

To be completed in final draft

1. UNDP Project Document for the “.....”, April 2006;
2. UNDP-GEF Mid-Term Review Report for the CSH Project, July 2011;
3. UNDP-GEF PIRs for CSH Project from 2012 to 2017;
4. UNDP-GEF AWP for CSH Project from 2011 to 2017;
5. .

APPENDIX E – COMPLETED TRACKING TOOL

To be completed in final draft

DRAFT

DRAFT

APPENDIX F – PROJECT PLANNING MATRIX FOR CSH PROJECT (FROM 2011)

To be completed in final draft

| Strategy | Objectively Verifiable Indicators | | | Means of Gauging Success | Critical Assumptions |
|---|---|--------------------|-----------------------|---|---|
| | Indicator | Baseline | Target | | |
| Goal: Reduced GHG emissions from use of CSH systems for low and medium temperature process heat | Cumulative CO2 emission reduced from start of project to End-Of-Project (EOP), (tCO2e) | 0 | 32,900 | M&E reports of the demonstration/replication projects | Timely execution of planned activities with adequate resource mobilization. Field performance is monitored and recorded as per available guidelines. |
| Objectives: Increased use and promotion of CSH systems for low and medium temperature process heat applications | Cumulative installed area of CSH systems for process heat applications (m2) by EOP No. of companies that have installed CSH systems by EOP | 20,000 71 | 80,000 161 | Annual reports of MNRE | Timely implementation of demo and replication projects. Selected end users for demos and replications have sufficient equity and financial position is good. |
| Component 1: Technical capacity development | | | | | |
| Outcome 1.1: Enhanced understanding of CSH technologies, applications and markets | <ul style="list-style-type: none"> No. of technology package suppliers that are available to market CSH technologies in India by EOP No. of companies that are interested in the installation of CSH systems by EOP No. of companies that are potential users of CSH process heat systems by EOP No. of companies that used the information packages in purchasing and installing CSH process heat systems by EOP | 18 0 71 0 | 30 60 131 90 | Technology and market assessment reports available at the EOP Project impact assessment report Annual reports of MNRE | Available information on existing capacities data/ information to establish standards and benchmarks. |

| Strategy | Objectively Verifiable Indicators | | | Means of Gauging Success | Critical Assumptions |
|----------|-----------------------------------|----------|--------|--------------------------|----------------------|
| | Indicator | Baseline | Target | | |
| | | | | | |
| | | | | | |
| | | | | | |
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| | | | | | |

APPENDIX G - EVALUATION CRITERIA QUESTIONS

| Evaluation Criteria | Questions | Indicators | Sources | Methodology |
|---|---|---|--|--|
| Relevance: How does the Project relate to the main objectives of the GEF focal area, and to the environment and development priorities at the local, regional and national levels? | | | | |
| Is the project relevant to national priorities and commitments under international conventions? | Is the project country driven? | Existence of national legislation related to sustainable development, climate change and renewable energy power generation development (specifically for CSH) development | National and regional strategy and policy documents | Desk review, interviews with Indian government representatives (GEF operational focal point, MNRE NPD) |
| | Does the project adequately taken into account the national realities, both in terms of institutional and policy framework and its implementation? | Existence of national legislation related to sustainable development, climate change and renewable energy generation for CSH | National and regional strategy and policy documents | Desk review, interviews with Indian government representatives (GEF operational focal point, MNRE NPD) |
| | How effective is the project in terms of supporting and facilitating energy sector? | Number of CSH projects developed by local governments and private developers | PIRs and information from stakeholders including PMU | Desk review of PIRs and interviews with PMU and stakeholders |
| | What was the level of stakeholder participation in project design and ownership and project implementation? | Number of stakeholders participating in PPG Number of stakeholders participating in project sponsored training sessions and meetings | PPG stakeholder meeting minutes Project designers PIRs | Desk review of PIRs and interviews with project designers, PMU, stakeholders |
| Is the project internally coherent in its design? | Are there logical linkages between expected results of the project (log frame) and the project design (in terms of project components, choice of partners, structure, delivery mechanism, scope, budget, use of resources)? | Quality of outcomes and indicators on log frame | Project document | Desk review |

| Evaluation Criteria | Questions | Indicators | Sources | Methodology |
|--|---|---|---|---|
| | Even after several extensions, does the project achieve its expected outcomes? | Log frame outcome and output targets | PIRs Report on log-frame review | Desk review, interviews with PMU and stakeholders |
| | Did the project make satisfactory accomplishments in achieving project outputs vis-à-vis the targets and related delivery of inputs and activities? | Log frame output targets | PIRs Report on log-frame review | Desk review, interviews with PMU and stakeholders |
| Does the project provide relevant lessons and experiences for other similar projects in the future? | Has the experience of the project provided relevant lessons for other future projects targeted at similar objectives? | Effectiveness and efficiency ratings of the project by the evaluation | PIRs Stakeholders (investors and government personnel) | Desk review, interviews with PMU and stakeholders |
| Effectiveness: The extent to which an objective has been achieved or how likely it is to be achieved? | | | | |
| Has the project been effective in achieving the expected outcomes and objectives? | Whether the performance measurement indicators and targets used in the Project monitoring system are accomplished and able to achieve desired project outcomes by the 31 December 2016? | Effectiveness ratings of the project by the evaluation | PIRs | Desk review, interviews with PMU and stakeholders |
| How is risk and risk mitigation being managed? | How well are risks, assumptions and impact drivers being managed? | Content of risk management in PIRs | PIRs and information from PMU personnel | Desk review, interviews with PMU and stakeholders |
| | What was the quality of risk mitigation strategies developed? Were these sufficient? | Content of risk management in PIRs | PIRs and information from PMU personnel | Desk review, interviews with PMU and stakeholders |
| | Are there clear strategies for risk mitigation related with long-term sustainability of the project? | Content of risk management in PIRs | PIRs and information from PMU personnel | Desk review, interviews with PMU and stakeholders |
| Consideration of recommendations and reporting of information | Did the project consider midterm review and recommendations conducted on time and reflected in subsequent project activities? | Content of management responses to MTR | PIRs and information from PMU personnel | Desk review, interviews with PMU and stakeholders |

| Evaluation Criteria | Questions | Indicators | Sources | Methodology |
|---|---|---|---|--|
| | Reporting of the petroleum fuels and the power reduction in each of the model units from implementing eco- tech options and the corresponding carbon emission reductions. | | | Desk review, interviews with PMU and stakeholders |
| What lessons can be drawn regarding effectiveness for other similar projects in the future? | What lessons have been learned from the project regarding achievement of outcomes? | Evaluation assessment of Project effectiveness and efficiency | PIRs | Desk review, interviews with PMU and training participants |
| | What changes could have been made (if any) to the project design to improve the achievement of the project's expected results? | Evaluation assessment of Project effectiveness and efficiency | PIRs and information from PMU and training participants | Desk review, interviews with PMU and training participants |
| Efficiency: was the project implemented efficiently, in-line with international and national norms and standards and delivered results with the least costly resources possible? | | | | |
| Was project support provided in an efficient way? | How does the project management systems, including progress reporting, administrative and financial systems in monitoring and evaluation systems were operating as effective management tools, aid in effective implementation and provide sufficient basis for evaluating performance and decision-making? | Evaluation assessment of M&E design and implementation, and quality of feedback from M&E activities | PIRs and information from PMU personnel | Desk review, interviews with PMU |
| | How effective was adaptive management practised under the Project and lessons learned? | Adaptive management reporting in PIRs | PIRs and information from PMU personnel | Desk review, interviews with PMU |
| | Did the project logical framework and work plans and any changes made to them used as management tools during implementation? | Adaptive management reporting in PIRs | PIRs and information from PMU personnel | Desk review, interviews with PMU |
| | Utilization of resources (including human and financial) towards producing the outputs and adjustments made to the project strategies and scope | Annual financial disbursements against each component | PIRs, CDRs and information from PMU personnel | Desk review, interviews with PMU |

| Evaluation Criteria | Questions | Indicators | Sources | Methodology |
|--|--|--|---|---|
| | Details of co-funding provided (industry of urban development, GEO I and financing units) and its impact on the activities | Cofinancing of each stakeholder | PIRs, CDRs and information from PMU personnel | Desk review, interviews with PMU |
| | How does the APR/PIR process help in monitoring and evaluating the project implementation and achievement of results? | APR/PIR qualitative assessments | PIRs and information from PMU personnel | Desk review, interviews with PMU |
| How efficient is our partnership arrangements for the project? | Appropriateness of the institutional arrangement and whether there was adequate commitment to the project | Institutional arrangements of the project | PIRs and information from PMU and MNRE personnel | Desk review, interviews with PMU and MNRE personnel |
| | Was there an effective collaboration between institutions responsible for implementing the Project? | Institutional arrangements of the project | PIRs and information from PMU and MNRE personnel | Desk review, interviews with PMU and MNRE personnel |
| | Is technical assistance and support received from project partners and stakeholders appropriate, adequate and timely specifically for the project PMU? | Institutional arrangements of the project | PIRs and information from PMU and MNRE personnel | Desk review, interviews with PMU and MNRE personnel |
| Sustainability: To what extent are there financial, institutional, social-economic, and/or environmental risks to sustaining long-term project results? | | | | |
| Will the Project be sustainable on its conclusion and stimulate replications and its potential? | How effective is the project in terms of strengthening the capacity of CSH professionals? | Opinions of training participants | Survey of feedback of training sessions, and testimonial evidence from investors and stakeholders | Desk review, interviews with investors and stakeholders |
| | Was an exit strategy prepared and implemented by the project? What the “Expected situation at the end of the Project” is as envisioned at the time of terminal evaluation? | Existence of exit strategy prepared by the project | Report on exit strategy, and information from PMU and MNRE personnel | Desk review, interviews with investors and stakeholders |
| | Appropriateness of the institutional arrangement and whether there was adequate commitment to the project | Number of institutions and local government agencies that have streamlined CSH investments | Progress reports, PIRs, and information from PMU and MNRE personnel | Desk review, interviews with investors and stakeholders |

| Evaluation Criteria | Questions | Indicators | Sources | Methodology |
|---|--|--|---|--|
| Impact: Are there indications that the project has contributed to, or enabled progress toward maximizing environmental benefits? | | | | |
| What was the project impact under different components? | To what extent has the project contributed to the following: <ul style="list-style-type: none"> • institutional arrangements strengthened • effective information dissemination program developed • stakeholder capacity enhanced | Indicator targets of MNRE strengthening Indicator targets of state-level strengthening Number of CSH project plans prepared by state governments | Progress reports, PIRs, and information from PMU and MNRE personnel | Desk review, interviews with with PMU and MNRE personnel |
| What are the indirect benefits that can be attributed to the project? | Were there spinoffs created by the project, if any, as a result of the various workshops held nationwide, toolkits, case studies developed? | Number of knowledge products created by Project Number of hits on project website | Survey of feedback of training sessions, and testimonial evidence from training participants | Desk review, interviews with training participants |
| Impacts due to information dissemination under the Project | To what extent did the dissemination activities facilitate progress towards project impacts? | Number of knowledge products created by Project Number of CSH plans prepared by state governments | Survey of feedback of training sessions, testimonial evidence from training participants, and information from PMU and MNRE personnel | Desk review, interviews with training participants, PMU and MNRE personnel |

APPENDIX H – LIST OF CSH INSTALLATIONS SUPPORTED BY PROJECT AND THEIR GHG EMISSION REDUCTIONS

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|---|--|------------|----------------------------------|---|--------------------|--------------------------------------|-------------------------|-------------|--|
| Manufacturer / Supplier: A.T.E., Pune | | | | | | | | | |
| 1 | Tamilnadu Agricultural University, Coimbatore, Tamilnadu | Paraboloid | 250 | Cooking | Jan-17 | 299 | 0 | 299 | 100 |
| 2 | Truetzschler India Pvt. Ltd., Ahmedabad, Gujrat | Paraboloid | 25 | Cooking | 20-Dec-16 | 310 | 0 | 310 | 10 |
| 3 | Rainbow Dry-cleaning Industries, Aurangabad, Maharashtra | Paraboloid | 25 | Process Heat | 19-Oct-15 | 731 | 60 | 671 | 22 |
| 4 | Punarutthan Samarasata Gurukulam, Pune, Maharashtra | Paraboloid | 25 | Cooking | 12-Aug-16 | 438 | 19 | 419 | 14 |
| 5 | Seminary of Our Lady, Goa | Paraboloid | 25 | Cooking | 25-Apr-17 | 185 | 0 | 185 | 6 |
| 6 | Frontier Knitters Pvt. Ltd., Tirpur, Tamil Nadu | CPC | 44 | Process Heat Application (Textile industry) | 30-Dec-16 | 300 | 0 | 300 | 18 |
| Manufacturer / Supplier : Clique Development | | | | | | | | | |
| 7 | Salem District Cooperative Milk Producers Union Ltd., Salem, Tamilnadu | ARUN | 338 | Process Heat | 13-Jul-15 | 827 | 108 | 719 | 325 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|--|------------|----------------------------------|--------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 8 | Bajaj Auto Ltd. , Waluj, Aurangbad Maharashtra | ARUN | 169 | Process Heat | 1-Jul-15 | 839 | 120 | 719 | 163 |
| 9 | The Tamilnadu District Cooperative Milk Producer's Federation Ltd., Aavin, Chennai, T.N. | ARUN | 338 | Process Heat | 1-Jun-16 | 509 | 60 | 449 | 203 |
| 10 | SEE-Tech Solutions Pvt. Ltd.,Nagpur, Maharashtra | ARUN | 34 | Cooking | 26-Oct-15 | 724 | 60 | 664 | 30 |
| 11 | Ram Krishna Mission, Students' Chennai, TamilNadu | ARUN | 104 | Cooking | 1-Oct-14 | 1109 | 120 | 989 | 138 |
| 12 | Christian Medical College, Vellore, Tamilnadu | ARUN | 104 | Process heat | 14-Mar-15 | 946 | 120 | 826 | 115 |
| 13 | Anandwan Maharog Seva Samiti, Warora, Maharashtra | ARUN | 104 | Cooking | 23-Mar-15 | 937 | 120 | 817 | 114 |
| 14 | Hero MotoCorp Limited, Neemrana, Rajasthan | ARUN | 104 | Process Heat | 10-Jul-15 | 830 | 120 | 710 | 99 |
| Manufacturer / Supplier: Greenera | | | | | | | | | |
| 15 | Danavarshini Exports (p) ltd., Tripur, Tamilnadu | PTC | 50 | Process Heat | 1-Mar-16 | 599 | 60 | 539 | 36 |
| 16 | Noble Clothing Company,Tripur, Tamilnadu | PTC | 50 | Process heat | 30-May-16 | 510 | 60 | 450 | 30 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|--|------------|----------------------------------|-----------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 17 | ICAR-Indian Institute of Species Research, Calicut, Kerala | PTC | 32 | Process heat | 22-Dec-15 | 668 | 60 | 608 | 26 |
| 18 | PSG Hospitals, Coimbatore (PSNA Engineering & Technology + PSG Hospital) | PTC | 100 | Cooking | 28-Dec-15 | 662 | 60 | 602 | 81 |
| 19 | G.Kuppuswamy Naidu Memorial Hospital, Coimbatore, Tamilnadu | PTC | 50 | Cooking | 6-Nov-16 | 354 | 0 | 354 | 24 |
| 20 | Tube products of India, Chennai, Tamilnadu | PTC | 112 | Process heating | 1-Mar-16 | 599 | 60 | 539 | 81 |
| 21 | PSG College of Arts & Science, Coimbatore, Tamil Nadu | PTC | 150 | Cooking | 1-Jun-17 | 149 | 0 | 149 | 30 |
| 22 | PSG Institute of Technology and Applied Research, Tamil Nadu | PTC | 100 | Steam Cooking | 31-Jan-17 | 270 | 0 | 270 | 36 |
| Manufacturer / Supplier : LeverageNet (Energy Guru) | | | | | | | | | |
| 23 | Siddarth Surgicals,Valsad, Gujrat | PTC | 263 | Process Heat | 28-Jul-14 | 1172 | 153 | 1019 | 359 |
| Manufacturer / Supplier : Megawatt Solution | | | | | | | | | |
| 24 | Synthokem Labs Pvt. Ltd., Hyderabad, A.P. | Paraboloid | 450 | Process Heat | Oct-14 | 1109 | 120 | 989 | 596 |
| 25 | Unique Biotech Ltd. Hyderabad, A.P. | Paraboloid | 540 | Process Heat | Mar-15 | 959 | 120 | 839 | 607 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|---|------------|----------------------------------|------------------------------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 26 | Ultramarine Pigments, Vellore Tamilnadu | Paraboloid | 570 | Process Heat | Jul-16 | 479 | 60 | 419 | 320 |
| 27 | Muni Seva Ashram, Vadodra, Gujrat | Paraboloid | 55 | Cooking | Aug-14 | 0 | 0 | 0 | 0 |
| 28 | Gnanodaya high School, Chittoor, Tamilnadu | Paraboloid | 55 | Cooking | Jul-14 | 1199 | 180 | 1019 | 75 |
| 29 | Mother Dairy, Pathparganj | Paraboloid | 1520 | Process heat | Dec-16 | 329 | 0 | 329 | 670 |
| Manufacturer / Supplier: Forbes Marshall | | | | | | | | | |
| 30 | M/s Abbott Health Care Pvt. Ltd., Solan, Himachal Pradesh | Paraboloid | 186 | Food process | Mar-16 | 599 | 60 | 539 | 134 |
| Manufacturer / Supplier: K Energy | | | | | | | | | |
| 31 | M/s Navkar Textiles, Jodhpur, Rajasthan | Scheffler | 192 | Process heat | Mar-16 | 599 | 60 | 539 | 139 |
| Manufacturer / Supplier: Oorja Energy | | | | | | | | | |
| 32 | Devnar School for the Blind, Hyderabad, Telangana | PTC | 36 | Cooking | 16-Apr-16 | 554 | 60 | 494 | 24 |
| 33 | Almond house, Hyderabad, Andhra Pradesh | PTC | 255 | Process Heat | 12-Mar-15 | 948 | 120 | 828 | 283 |
| Manufacturer / Supplier: Solar Alternatives | | | | | | | | | |
| 34 | Tripolia Social Service Hospital, Patna, Bihar | Scheffler | 32 | Sterilization of medical equipment | Oct-16 | 389 | 0 | 389 | 17 |
| Manufacturer / Supplier: SUNBEST | | | | | | | | | |
| 35 | Goodricke Group Ltd., Jalpaiguri West Bengal | NIC | 695 | Process Heat | 7-Oct-15 | 743 | 60 | 683 | 636 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|--|------------|----------------------------------|---------------------------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 36 | Hatsun Agro Product Ltd., Salem, Tamilnadu | NIC | 722 | Process Heat, Boiler feed water | 2-Sep-16 | 418 | 0 | 418 | 404 |
| 37 | TTK Prestige Ltd., Uttarakhand | NIC | 196.8 | Process heat | 14-Nov-15 | 706 | 60 | 646 | 170 |
| 38 | TTK Prestige Ltd., Uttarakhand | NIC | 262.4 | Process heat | 1-Jan-17 | 299 | 0 | 299 | 105 |
| Manufacturer / Supplier : Thermax | | | | | | | | | |
| 39 | NPCIL, Rajasthan Atomic Power Project, Kota, Rajasthan | PTC | 641 | Cooling | Nov-13 | 1439 | 180 | 1259 | 1081 |
| 40 | Honeywell Technology Solutions Lab. Pvt. Ltd., Hyderabad, Andhra Pradesh | PTC | 821 | Cooling | 25-May-13 | 1595 | 240 | 1355 | 1490 |
| 41 | SKF Technologies (India) Pvt. Ltd. Mysore, Karnataka | PTC | 256 | Process Heat | 21-Jan-13 | 1719 | 240 | 1479 | 507 |
| 42 | Mahindra and Mahindra, Nagpur, Maharashtra | NIC | 442 | Process Heat | 16-Apr-13 | 1634 | 240 | 1394 | 825 |
| 43 | ITC Ltd., Ranjangaon, Pune | NIC | 442 | Process Heat | Mar-14 | 1319 | 180 | 1139 | 674 |
| 44 | M/s Neel Metals Product Ltd. Gurgaon, Haryana | NIC | 612 | Process Heat | 29-Nov-14 | 1051 | 120 | 931 | 763 |
| 45 | Mother Dairy, A unit of GC MMF Ltd, Ahmedabad, Gandhinagar, Gujrat | PTC | 615.36 | Process Heat | May-16 | 539 | 60 | 479 | 395 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|---|------------|----------------------------------|----------------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 46 | PSNA College of Engineering & Technology, Dindigul, Tamilnadu | Scheffler | 80 | Cooking | Nov-14 | 1079 | 60 | 1019 | 109 |
| 47 | Mahindra Holidays and Resorts, Club Mahindra Ooty, Tamil Nadu | PTC | 82 | Process heat | Mar-16 | 599 | 60 | 539 | 59 |
| Manufacturer / Supplier: Taylormade | | | | | | | | | |
| 48 | Cairen India Ltd., Barmer, Rajasthan | Scheffler | 256 | Process Heat | May-15 | 899 | 60 | 839 | 288 |
| 49 | The Kalgidhar Trust Sirmore, Himachal Pradesh | Scheffler | 896 | Cooking | 30-Mar-17 | 210 | 0 | 210 | 252 |
| 50 | Gurudwara Shri Maan Dhan Dhan Baba Deep Singh Ji Shaheed, Ropar, Punjab (Through HIMURJA) | Scheffler | 320 | Cooking | Oct-13 | 1469 | 180 | 1289 | 552 |
| 51 | Ecole Globale International Girls School, Horrawala, Dehraun, Uttarakhand | Scheffler | 256 | Cooking/Process Heat | Jun-16 | 509 | 0 | 509 | 175 |
| 52 | Shree Vijayadurga Seva Samiti, Keri-Ponda-Goa | Scheffler | 32 | Cooking | 10-Dec-15 | 680 | 60 | 620 | 27 |
| 53 | Haryana Police Housing Corporation, Karnal, Haryana | Scheffler | 96 | cooking | Oct-14 | 1109 | 120 | 989 | 127 |
| 54 | Vardhman Fabrics, Sehore, Madhya Pradesh | Scheffler | 128 | cooking | Apr-14 | 1289 | 60 | 1229 | 211 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|---|---|------------|----------------------------------|--------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 55 | M/s Radha Krishn Reality Pvt. Limited, Ambawadi, Ahmedabad (Gujarat) | Scheffler | 128 | cooking | May-15 | 899 | 120 | 779 | 134 |
| 56 | Gurudwara Karamsar Rara Sahib Trust, Ludhiana, Punjab | Scheffler | 224 | cooking. | Feb-16 | 629 | 60 | 569 | 171 |
| 57 | Vardhman Yarns, Satlapur, Dist. Raisen, Madhya Pradesh | Scheffler | 64 | cooking. | Nov-14 | 1079 | 60 | 1019 | 87 |
| 58 | Anant Spinning Mills, Mandideep, M.P. | Scheffler | 64 | Cooking | Oct-15 | 749 | 60 | 689 | 59 |
| 59 | Boys Hostel, Shoolini University, Bajhol, Himachal Pradesh | Scheffler | 96 | Cooking | Dec-15 | 689 | 60 | 629 | 81 |
| 60 | Darshan Singh Bawa, All India Pingalwara Charitable Society, Amritsar | Scheffler | 224 | Cooking | Jan-15 | 1019 | 120 | 899 | 270 |
| 61 | KGMC, Lucknow | Scheffler | 480 | Cooking | 10-Jun-17 | 140 | 0 | 140 | 90 |
| 62 | Director General of Police, Hyderabad | Scheffler | 112 | Cooking | Oct-15 | 749 | 60 | 689 | 103 |
| Manufacturer / Supplier: Ultraconserve | | | | | | | | | |
| 63 | Milk Center, Lingnoor, Kolhapur | CPC | 225 | Process heat | 13-Jun-17 | 137 | 0 | 137 | 41 |
| 64 | Milk Center, Gogave, Kolhapur | CPC | 225 | Process heat | 21-May-17 | 159 | 0 | 159 | 48 |
| 65 | Milk Center, Chandgarh, Kolhapur | CPC | 225 | Process heat | 15-Apr-17 | 195 | 0 | 195 | 59 |
| 66 | Milk Center, Bidri | CPC | 225 | Process heat | 17-Jul-17 | 103 | 30 | 73 | 22 |
| 67 | Zytext, Mumbai | PTC | 136 | Process Heat | Nov-15 | 719 | 60 | 659 | 120 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|---|--|------------|----------------------------------|-------------------------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 68 | Reeling Unit, Dehradun | CPC | 295 | Process heat | 30-Apr-17 | 180 | 0 | 180 | 71 |
| 69 | Unique Pharmaceutical Laboratories, Gujrat | PTC | 320 | Process Hat (Pharma Industry) | 9-Jan-17 | 291 | 0 | 291 | 125 |
| Manufacturer / Supplier: Unisun | | | | | | | | | |
| 70 | Indo US Mim Tec Pvt.Ltd., Bangalore | Scheffler | 80 | Cooking | Mar-16 | 599 | 60 | 539 | 58 |
| 71 | SBI local head office staff canteen, Bangalore | Scheffler | 32 | Cooking | 25-Oct-15 | 725 | 60 | 665 | 29 |
| 72 | AGE(I)AF, Coimbatore | Scheffler | 96 | Cooking | Apr-16 | 569 | 60 | 509 | 65 |
| 73 | Shri Jagadguru Tontadaswamy Samsthanmath, Gadag , Karnataka | Scheffler | 96 | Cooking | Mar-16 | 599 | 60 | 539 | 69 |
| 74 | Horticulture Biocentre, Bangalore | Scheffler | 32 | Cooking | 25-Oct-15 | 725 | 60 | 665 | 29 |
| Manufacturer / Supplier: Quadsun | | | | | | | | | |
| 75 | Padmini VNA Mechtronics, Gurugram | Paraboloid | 264 | Space cooling | 15-May-17 | 165 | 0 | 165 | 58 |
| Manufacturer / Supplier: Soft tech, Ludhiana | | | | | | | | | |
| 76 | Asian Bikes, Ludhiana | Scheffler | 256 | Process heat | 2-Feb-17 | 268 | 0 | 268 | 92 |
| 77 | Gurudwara Pota Sahib, H.P | Scheffler | 96 | Cooking | Mar-17 | 239 | 0 | 239 | 31 |
| Repair and Renovation | | | | | | | | | |
| 78 | Kailash Cancer hospital, Muni Seva Ashram, Goraj, Wagohodia, Gujarat | Scheffler | 1250 | Cooking | Mar-14 | 1319 | 180 | 1139 | 1907 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|-------|---|------------|----------------------------------|--------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| 79 | Anusuchit Jati Kanya Ashram, Singharbhat, CREDA | Scheffler | 64 | Cooking | May-14 | 1259 | 180 | 1079 | 92 |
| 80 | Ramkrishna Mission Ashtram Narayanpur CREDA | Scheffler | 300 | Cooking | May-14 | 1259 | 180 | 1079 | 434 |
| 81 | Vivekanada Vidya Peth , Raipur CREDA | Scheffler | 72 | Cooking | May-14 | 1259 | 180 | 1079 | 104 |
| 82 | Adarsh higher secondary school, Pharasgaon CREDA | Scheffler | 80 | Cooking | May-14 | 1259 | 180 | 1079 | 116 |
| 83 | Aastha Gurukul, Dantewara CREDA | Scheffler | 64 | Cooking | May-14 | 1259 | 180 | 1079 | 92 |
| 84 | Sathyabhama University, Tamilnadu | Scheffler | 1100 | Cooking | 01-Feb-16 | 629 | 180 | 449 | 661 |
| 85 | Sri Ved Mata Gayatri Trust, Shanti Kunj, Uttarkhand | Scheffler | 160 | Cooking | Oct-15 | 749 | 60 | 689 | 148 |
| 86 | DEI Girls Hostel , Dayalbagh, UP | Scheffler | 80 | Cooking | May-16 | 539 | 60 | 479 | 51 |
| 87 | DEI Junior Boys Hostel, Dayalbagh, UP | Scheffler | 80 | Cooking | May-16 | 539 | 60 | 479 | 51 |
| 88 | DEI Senior Boys Hostel, Dayalbagh, UP | Scheffler | 80 | Cooking | Jun-16 | 509 | 60 | 449 | 48 |
| 89 | Sainik School, Karnataka | Scheffler | 160 | Cooking | 19-Dec-16 | 311 | 0 | 311 | 67 |
| 90 | KEDI School, Vlsad, Gujarat | Scheffler | 96 | Cooking | 1-Jun-17 | 149 | 0 | 149 | 19 |
| 91 | Tapi food, Surat | Scheffler | 100 | Process heat | May-17 | 154 | 0 | 154 | 21 |
| 92 | Devalaya, Valsad | Scheffler | 95 | Cooking | | | | | |
| 93 | Manthan Apang Kanya Seva Sankul , gujarat | Scheffler | 64 | Cooking | 31-Dec-15 | 660 | 60 | 600 | 51 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|---|--|------------|----------------------------------|--------------|--------------------|--------------------------------------|-------------------------|-------------|--|
| Leh | | | | | | | | | |
| 94 | Druk Padma Karpo Residential School | Scheffler | 64 | Cooking | 5-Sep-16 | 415 | 0 | 415 | 36 |
| 95 | Jamyang School | Scheffler | 64 | Cooking | Nov-16 | 359 | 0 | 359 | 31 |
| 96 | Central Institute of Buddhist Studies | Scheffler | 64 | Cooking | 5-Oct-16 | 385 | 0 | 385 | 33 |
| 97 | Lamdon Boys School, Shrey | Scheffler | 64 | Cooking | 5-Aug-16 | 445 | 0 | 445 | 38 |
| 98 | Govt. Residential School, Tharuk | Scheffler | 64 | Cooking | Aug-16 | 449 | 0 | 449 | 38 |
| 99 | Lamdon Girls School, Shrey | Scheffler | 64 | Cooking | Jun-17 | 133 | 0 | 133 | 11 |
| 100 | Mahabodhi International School, Leh | Scheffler | 64 | Cooking | Sep-17 | 46 | 0 | 46 | 4 |
| 101 | Central Institute of Buddhist Studies | Scheffler | 64 | Cooking | Sep-17 | 59 | 0 | 59 | 5 |
| 102 | Govt. Centralized Residential School | Scheffler | 64 | Cooking | Sep-17 | 59 | 0 | 59 | 5 |
| Kargil | | | | | | | | | |
| 103 | JNV, Khumbuthung | Scheffler | 64 | Cooking | Jun-17 | 149 | 0 | 149 | 13 |
| Manufacturer / Supplier: Greenlife | | | | | | | | | |
| 104 | Shree krishna yan desi gorakshak evam gaulok dham seva samiti, Haridwar, Uttarakhand | Paraboloid | 700 | Process Heat | Oct-17 | 10 | 0 | 10 | 9 |
| 105 | Indian Ordnance Factories, Ministry of Defence, Nagpur, Maharashtra | Paraboloid | 180 | Cooking | Jun-17 | 149 | 60 | 89 | 21 |

| S.No. | Beneficiary | Technology | Collector Area (m ²) | Application | Commissioning date | No. of days operating to 30 Oct 2017 | No of non-sunshine days | Actual Days | Estimated CO ₂ emission reduction to 30 Oct 2017 (tonnes) |
|--|--|----------------|----------------------------------|----------------------------|--------------------|--------------------------------------|-------------------------|--------------------|--|
| 106 | Velammal College of Engineering, & Technology, Madurai, Tamilnadu | Paraboloid | 250 | Cooking | Sep-17 | 59 | 0 | 59 | 20 |
| 107 | Perumal Manimekalai College of Engineering, Hosur, Tamilnadu | Paraboloid | 250 | Cooking | Sep-17 | 59 | 0 | 59 | 20 |
| State Nodal Agency- GEDA, Gujarat | | | | | | | | | |
| 108 | Admin. Office of Gujarat State Electricity Corporation, Gandhinagar | Single Axis | 1333.28 | Space cooling with new VAM | Aug-17 | 89 | 15 | 74 | 132 |
| State Nodal Agency- CREDA, Chhattisgarh | | | | | | | | | |
| 109 | Pota Cabin Avasiya Vidyalay, Devgaon, Narayanpur, Chhattisgarh | Scheffler dish | 96 | Steam cooking | Mar-17 | 239 | 60 | 179 | 23 |
| 110 | Pt. Ravi Shankar Shukla University, Amanaka, GE Road, Raipur, Chhattisgarh | Scheffler dish | 96 | Steam cooking | Jan-17 | 299 | 60 | 239 | 31 |
| Totals: | | | 25,724 m² | | | 67,318 days | 6,805 days | 60,513 days | 20,018 tonnes CO₂ |

APPENDIX I – RESPONSES TO COMMENTS RECEIVED ON DRAFT TE REPORT

To the comments received on (date) from the Terminal Evaluation of UNDP-GEF PIMS 4284: *Market Development and Promotion of Solar Concentrator-based Process Heat Applications in India* (India CSH Project)

The following comments were provided in track changes to the draft Terminal Evaluation report; they are referenced by institution (“Author” column) and track change comment number (“#” column):

| Author | # | Para #/ Comment location | Comment/Feedback on draft TE report | TE response and actions taken |
|--------|---|---------------------------------|-------------------------------------|-------------------------------|
| | | | | |
| | | Para 43, 5 th bullet | | |
| | | | | |

APPENDIX J - EVALUATION CONSULTANT AGREEMENT FORM

Evaluator 1:

1. Must present information that is complete and fair in its assessment of strengths and weaknesses so that decisions or actions taken are well founded.
2. Must disclose the full set of evaluation findings along with information on their limitations and have this accessible to all affected by the evaluation with expressed legal rights to receive results.
3. Should protect the anonymity and confidentiality of individual informants. They should provide maximum notice, minimize demands on time, and respect people's right not to engage. Evaluators must respect people's right to provide information in confidence, and must ensure that sensitive information cannot be traced to its source. Evaluators are not expected to evaluate individuals, and must balance an evaluation of management functions with this general principle.
4. Sometimes uncover evidence of wrongdoing while conducting evaluations. Such cases must be reported discreetly to the appropriate investigative body. Evaluators should consult with other relevant oversight entities when there is any doubt about if and how issues should be reported.
5. Should be sensitive to beliefs, manners and customs and act with integrity and honesty in their relations with all stakeholders. In line with the UN Universal Declaration of Human Rights, evaluators must be sensitive to and address issues of discrimination and gender equality. They should avoid offending the dignity and self-respect of those persons with whom they come in contact in the course of the evaluation. Knowing that evaluation might negatively affect the interests of some stakeholders, evaluators should conduct the evaluation and communicate its purpose and results in a way that clearly respects the stakeholders' dignity and self-worth.
6. Are responsible for their performance and their product(s). They are responsible for the clear, accurate and fair written and/or oral presentation of study imitations, findings and recommendations.
7. Should reflect sound accounting procedures and be prudent in using the resources of the evaluation.

Evaluation Consultant Agreement Form³⁴

Agreement to abide by the Code of Conduct for Evaluation in the UN System

Name of Consultant: Roland Wong

Name of Consultancy Organization (where relevant): _____

I confirm that I have received and understood and will abide by the United Nations Code of Conduct for Evaluation.

Signed at Surrey, BC, Canada on December 19, 2017



³⁴ www.unevaluation.org/unegcodeofconduct

Evaluator 2:

1. Must present information that is complete and fair in its assessment of strengths and weaknesses so that decisions or actions taken are well founded.
2. Must disclose the full set of evaluation findings along with information on their limitations and have this accessible to all affected by the evaluation with expressed legal rights to receive results.
3. Should protect the anonymity and confidentiality of individual informants. They should provide maximum notice, minimize demands on time, and respect people's right not to engage. Evaluators must respect people's right to provide information in confidence, and must ensure that sensitive information cannot be traced to its source. Evaluators are not expected to evaluate individuals, and must balance an evaluation of management functions with this general principle.
4. Sometimes uncover evidence of wrongdoing while conducting evaluations. Such cases must be reported discreetly to the appropriate investigative body. Evaluators should consult with other relevant oversight entities when there is any doubt about if and how issues should be reported.
5. Should be sensitive to beliefs, manners and customs and act with integrity and honesty in their relations with all stakeholders. In line with the UN Universal Declaration of Human Rights, evaluators must be sensitive to and address issues of discrimination and gender equality. They should avoid offending the dignity and self-respect of those persons with whom they come in contact in the course of the evaluation. Knowing that evaluation might negatively affect the interests of some stakeholders, evaluators should conduct the evaluation and communicate its purpose and results in a way that clearly respects the stakeholders' dignity and self-worth.
6. Are responsible for their performance and their product(s). They are responsible for the clear, accurate and fair written and/or oral presentation of study imitations, findings and recommendations.
7. Should reflect sound accounting procedures and be prudent in using the resources of the evaluation.

Evaluation Consultant Agreement Form³⁵**Agreement to abide by the Code of Conduct for Evaluation in the UN System****Name of Consultant:** Dr. Sanjay Mande**Name of Consultancy Organization (where relevant):** _____**I confirm that I have received and understood and will abide by the United Nations Code of Conduct for Evaluation.***Signed at New Delhi, India on December 19, 2017*³⁵ www.unevaluation.org/unegcodeofconduct